

Copyright owned by Fastener World Article by Dean Tseng

Booth No. 1240



Diverse Locations and Comprehensive Fastener Supply

Linkwell Industry

Over 30 Years of Unwavering Participation in the U.S. Market

Linkwell Industry, a veteran Taiwanese fastener trader which has branched out into fastener manufacturing, has roots tracing back to the birth of Taiwanese fastener industry. It has maintained a continuous presence in the American market for over three decades. Starting in the 1990s, it has participated annually in fastener trade shows from Ohio to Las Vegas with no stopping, fostering strong and lasting relationships with U.S. clients. This year at International Fastener Expo (Las Vegas), it anticipates reconnecting with many long-standing and new clients based in the U.S., emphasizing that face-to-face communication at the event is the most effective way to meet clients' needs, reflecting its deep commitment to American clients.

In today's fast-evolving market, demand for fasteners remains robust, especially in the U.S. and Europe. Buyers in many countries are seeking suppliers capable of "risk diversification." Anticipating this trend years ago, Linkwell Industry strategically established manufacturing facilities across multiple countries, earning widespread client trust for its strong risk-taking capabilities. The company has built three key competitive advantages devoted to a stable global fastener supply.

Diverse Manufacturing Locations to Spread Geopolitical Risk

With 48 years of history, Linkwell Industry operates factories in Taiwan, China, Indonesia, Vietnam, Thailand, and Malaysia. Leveraging its origins in international trade, the company combines Taiwan's high-quality manufacturing expertise with competitive price and cost advantages to earn global recognition. This multi-location strategy effectively spreads regional risks amid international market fluctuations, guaranteeing reliable fastener supply to customers worldwide. Currently, 40% of Linkwell Industry's customers are in the U.S., 50% in Europe, and the rest across other global markets. No matter when, Linkwell Industry stands ready to support customers and give them peace of mind.



Comprehensive Fastener Product Lines and One-Stop Supply

Its Vietnam and China plants specialize in carbon steel screws— the Vietnam plant focuses on small screws and self-drilling screws, and the China plant on large bolts. The Indonesia and Malaysia plants primarily produce stainless steel screws. All of the plants' manufacturing processes—including heading, threading, shank slotting, tail clamping, heat treatment, and plating—go through rigorous in-house quality control and are completed one-stop.

Service and Just-In-Time Delivery

0

0

0

0

Linkwell Industry understands customers' need for supply chain efficiency and flexibility. Especially in the fastener industry, providing timely and stable inventory services is the key to gaining trust. Through a real-time production system, production schedules and shipping frequencies can be quickly adjusted to ensure products are delivered to clients in the shortest possible time, thereby reducing clients' inventory pressure. Highly integrated production and supply chain management not only accelerates its response to market changes but also strengthens its competitive edge as a global fastener supplier. Looking ahead, Linkwell Industry will continue to adhere to innovation and customer service, deepening its international market connections to deliver even greater value and support to clients.

