310express Company (Japan)

Small-package High-value Special Fasteners Delivered on the Same Day



A division under Saima Corp., 310express is an export division characteristic of specialty in special fasteners. Saima put up a branding team for this website and set it up in 2018 as a trading platform tailored to overseas customers with full English support.

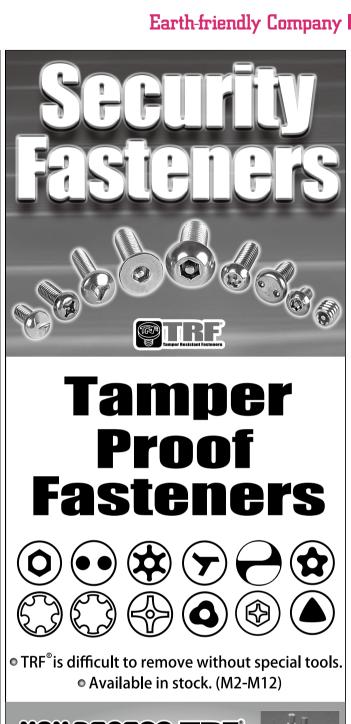
But what for? President Mr. Tak Saima noted 310express stands to tackle overseas customers' pain points: "Fasteners like 1.7mm diameter screws aren't readily available for places outside Japan, but we have access to stock them as a standard product. Plus, 310express also provides products other than Saima's, and therefore if there are any special fasteners that you need customized and/or supplied in small packages, drop an email, give us a phone call or send us your drawings. We get the job done and deliver and that's what we are good at!" 310express offers 'express' service known for its same-day delivery, with 90% of pre-payment done via credit cards. That's Japanese efficiency we are talking about! To this day, Tak Saima boasts some 400 customers globally. "We have hardcorefans everywhere, loyal fans from the U.S., Canada, western Europe, Oceania, Taiwan and the other countries in Asia. We are their trouble killer."

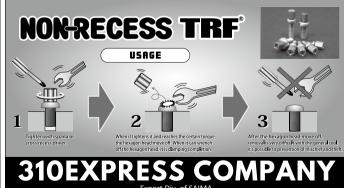
The best seller on 310express—Ultra low head, 310Slim machine screw which is a confirmed recipient of Good Design Award 2022 — is an innovative space and weight saving screw with its head part nearly flat at only 0.5mm, without sticking its head out. Its incomplete threaded part is very short which enables stable fastening on thin plates. Another one— TRF screw — is a Tamper-Resistant Fastener used in various places to protect people's safety. It is being used in many places such as parking lots, public facilities, and playground equipment in parks and it has a lot to do with your life. There are a lot more to what 310express can offer and it has already made nearly JPY 100 million in annual revenue.

Along with Saima Corp., 310express is a life-time supporter of Sustainable Development Goals (SDGs), cleaning up beaches together with the locals every March 10 (SAIMA DAY) to reduce micro-plastic in the ocean. It strictly complies with environmental regulations. "We can cooperate with customers' demand on environmental protection related paperwork," said Tak Saima.

Tak Saima rolls out a new product every year and he revealed to Fastener World a new rollout planned for next June as well as a new R&D project scheduled for 2025. On top of that, his products appear in up to 20 shows annually and there are plans to exhibit in an Indian show in 2024 and a German show in 2025. He is on a mission to make 310express a household name worldwide.

Contact: Ms. Mami Hamaguchi Email: info@310ex.com





2-9-17 Tsujido, Fujisawa, Kanagawa 251-0047, Japan TEL:+81-466-36-3656

FAX:+81-466-36-0009 e-mail:info@310ex.com

https://www.310ex.com

