

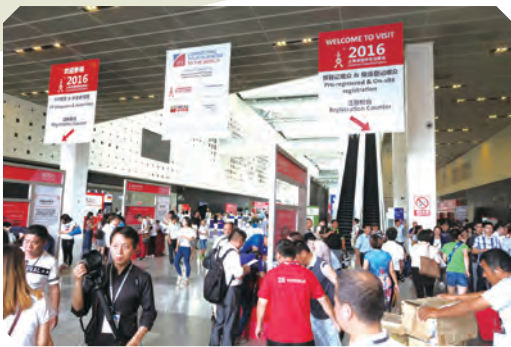
# *Fastener World Global Exhibition Footprints in H2 2016*

## 06/01-02 Fastener Fair Mexico

The biennial Fastener Fair Mexico has been successfully given at the World Trade Center (Mexico City) in 2016, attracting more than 100 exhibitors from the domestic Mexico, USA, Canada, Turkey, Brazil, Taiwan, Germany, Thailand, Spain, Malaysia, India, and China to win business opportunities. With the successful results of the previous fastener fair in 2014 and the continuously growing market demand in Mexico, the second Fastener Fair Mexico represented an increase of 23% in exhibition space. Exhibits included industrial fasteners & fixings, construction fixings, assembly and installation systems, fastener manufacturing technology, storage/distribution/factory equipment, information/communication/services. As Mexico is considered the most open economy and market in Latin America, and it has a booming manufacturing industry, and it is also an important portal for the trade between North America and South America, the fair thus attracted many buyers from the local Mexican manufacturing industries (especially from automotive production, automotive components, and home appliances) to make inquiries or place orders. In addition, there were also many buyers from Panama, Brazil, Colombia, USA, and Canada coming to visit the fair to locate possible business cooperation opportunities.



## 06/23-25 Fastener Expo Shanghai



Fastener Expo Shanghai 2016 took place at Shanghai World Expo Exhibition & Convention Center. The show utilized Hall 1 (for machinery, wire, molds & dies, consumables) and Hall 2 (for finished fasteners & parts) with a total exhibiting area of 42 thousand square meters and as many as 750 exhibiting companies in attendance. This time Fastener World Magazine exhibited with more than 10 Taiwanese companies including Anchor Fasteners, My Hand, Co-Wealth, Yang Yi, Kai Shyun, China Pneumatic, Goang-Yih, Tzong Ji, Fareast Metal, Zinko Hardware, Kao Wein, Hsiung Jen, and Yih Troun, hoping to promote high quality Taiwanese products to the int'l market. Exhibitors were mostly manufacturers while traders and distributors were the 2nd largest exhibiting group. Overseas visitors were mainly from USA, the Middle East, Turkey, Italy, India, Japan, and Hong Kong, interested in purchasing bolts, nuts, screws, washers, electric tools, industrial fasteners, rivets, equipment, tooling & dies, materials, and surface treatments.

## 08/12-15 Project Kenya

The Int'l Infrastructure, Building & Construction Materials, Technologies & Machinery Exhibition "Project Kenya" has proved its leading position in relevant African industries in bringing business opportunities to both visitors and exhibitors from around the world. The show in 2016 was held in Kenyatta International Convention Center (KICC) located in Nairobi, the capital of Kenya, attracting a myriad of exhibitors and visitors interested in discovering opportunities of supplying their products and services to the Kenyan market and expanding business to The Common Market for Eastern and Southern Africa (COMESA). Exhibitors of this 4-day show mainly came from the industries of construction materials, industrial & security equipment, electricity & lighting, and energy & power. Visitors were mostly developers, traders & wholesalers, construction professionals, contractors, government officials, civil mechanical & electrical engineers, subcontractors, etc. With several projects ongoing or under plan, such as the construction of airports, railways, and power plants, Kenya continues to show tremendous demand for related fasteners, building materials, and fixing products.





## 09/08-10 Expo Nacional Ferretera

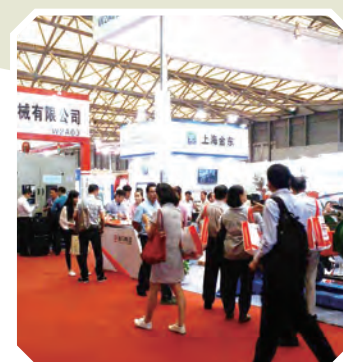
The annual Expo Nacional Ferretera again opened its gate at Expo Guadalajara. Since its 1st edition in 1989, this show has been the most representative int'l hardware show in Latin America. The 60,000 sq. meters floorplan attracted many government officials, hardware retailers and distributors to visit, showing the influence of this show in Latin America. Mexico is located in the south of N. America and



plays an important role in connecting N. America and S. America. Moreover, Mexico is the largest economy in Latin America and one of the most open economy in the world. Goods exported through Mexico to USA or Latin America can be subject to low or zero tariffs. With the successful results of the past 26 years, Expo Nacional Ferretera shows increasing exhibitor number, floorplan, and visitors again in 2016. In the area for fasteners, many visitors showed great interest in products of Taiwanese and Chinese exhibitors and many of their stands were crowded with visitors coming to make inquiries. Exhibits of this show included hardware & tools, machinery hardware, sanitary ware, gardening products, lighting materials, etc.”

## 09/26-29 Wire China

The exhibition was held at Shanghai New International Expo Center (SNIEC). In terms of its scale and visitor quality, Wire China has been the top Asian wire and cable exhibition in recent years. In 2016, Fastener World participated in this exhibition and brought Taiwanese exhibitors there to expand overseas market and expose Taiwanese products. The biennial exhibition attracts professionals from all walks of life every year to exchange views about the latest industrial development and applications. In 2016 the show mainly exhibited wire production and more sophisticated machines, wire forming machines, wire coiling machines, fastener & spring fabricating & machining machines, processing equipment, inspection & monitoring technology, etc. The total floorplan spanned the area of 97,000 sqm, attracting over 1,650 brands to showcase their latest products and technology. There were 42,199 professional buyers from more than 80 countries and areas and visiting buyers were mostly from are automotive, construction, railway, machinery, motorbike, electronics, hardware, instrument, petrochemical, trading, aerospace, military, wind power, shipbuilding industries, etc. Overseas purchasers were mainly from UK, Norway, Indonesia, Vietnam, Korea, Pakistan, Mexico, India, Iran, UAE, Taiwan, Canada, Ghana, Australia, Thailand, Latvia, Turkey, Germany, Malaysia, Spain, Japan, etc.



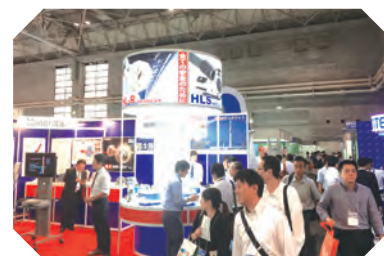
## 10/03-05 Abu Dhabi Hardware Show

According to one market survey, the construction industry value of UAE was estimated to reach about USD 54.1 billion by the end of 2016. Not to mention that the projects (e.g., railways or airports) in Dubai, Abu Dhabi, Kuwait, Qatar, etc. are also under construction. Observing so many favorable factors, Fastener World's correspondent once again went to the Middle East to exhibit at the 2016 Abu Dhabi Hardware Show for getting to know the current fastener market in the region further. In addition to local exhibitors from the UAE, companies from Germany, Poland, and

Canada also came to showcase their new innovation and technology. 2016 Abu Dhabi Hardware Show was the first and only exhibition specialized for hardware in Abu Dhabi, which was held in Hall 2 (ADNEC). This show was an excellent platform for relevant companies to showcase their latest products and innovative technology to the UAE and other adjacent countries. Visitors were mostly industrial professionals such as CEOs of import traders, sales representatives, and managing directors from the UAE and GCC countries (e.g., Oman, Kuwait, Saudi Arabia, Qatar, Bahrain, etc.) Well-known hand tools suppliers such as DEWALT, Bosch, Stanley Black & Decker, Metabo, and Wera also participated in this show.

## 10/05-07 M-Tech Osaka

The largest manufacturing trade show in Western Japan, the 19th M-Tech Osaka has successfully taken place at INTEX Osaka. Exhibits of this show included metal processing technology, fasteners, springs, bearings, tubes & pipes, CAD/CAM/CAE, 3D printers and supply chain management solutions, admired by globally leading manufacturers and purchasers. Fasteners, automotive components, and processing mechanical lathes suppliers from Japan, S. Korea, Taiwan, China, etc. came to exhibit at the same venue. A variety of the latest fastening solutions, fasteners and machines with the most innovative technology by these exhibitors were also presented onsite. Fastener World also brought 3 Taiwanese companies (incl. Ray Fu, Shaw Guang, and Liang Ying Precision) to exhibit at M-Tech Osaka, attracting the attention of many visitors and introducing Taiwanese fastener industry to the local Japanese market. Most of the buyers coming to this show were purchasers and manufacturers from Japan and S. Korea, as well as other buyers from Hong Kong, Singapore, and Israel.

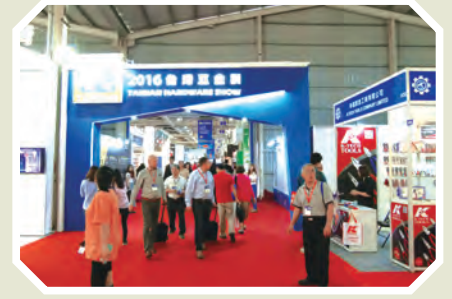






## 10/12-14 Taiwan Hardware Show

The 16th Taiwan Hardware Show was one of the most important trade shows in Asia for hardware purchasing. For years this show has been in the critical position to promote the products and brands of Taiwanese hardware & tools suppliers to the international market. This show is also one of the most important international trade shows which cannot be missed. In 2016, this show was once again held in the hardware manufacturing heartland of Taiwan- Taichung, showing the flexible manufacturing procedures and advanced R&D capability of Taiwanese hardware suppliers. Visitors were mostly from Japan, S. Korea, USA, Australia, India, Germany, Singapore, etc. Following the successful results of the show in 2015, the show in 2016 was larger and up to 70% of exhibitors were exhibitors in 2015, which revealed the recognition and expectation of these exhibitors to the show. Taiwan Hardware Show comprised 8 exhibit zones: Tools & Accessories, Locks, Fasteners & Fixings, Building Materials & Hardware, Gardening & Outdoors, Aftermarket & Auto Parts, Hardware Machinery & Facilities, and Security. In addition, events like “Industrial Forum” and “New Product Release” for information & technology exchange were also held.



## 10/19-22 Korea Metal Week

Korea Metal Week has been a specialized exhibition for metal industries for years since its first edition in 1989. The 2016 edition took place at KINTEX. This 4-day event attracted more than 400 well-known exhibiting companies from nearly 30 countries and over 30,000 professional buyers. The aim of Korea Metal Week is to introduce the latest technology & equipment to satisfy the tremendous demand from South Korean machinery market. The exhibition in 2016 was divided into 10 thematic exhibit areas: Fastener & Wire, Die Casting & Foundry, Automobile & Machine Parts, Press & Forging, Tube & Pipe, Metal Surface Treatment & Painting, 3D Printing Technology, Material / Process Engineering / Composite, Aluminum, Laser & Sheet Metal Processing. In recent years, S. Korea has shown outstanding and successful results in automobile, shipbuilding, and other heavy industries. However, its dedication to the development of fasteners cannot be ignored, either. Korea Metal Week is currently the largest industrial trade show in S. Korea, which not only offers local Korean fastener & industrial components suppliers the opportunity to demonstrate their advanced and innovative products and technology to the world, but also opens a gate for foreign companies to expand their business to the local Korean market.



## 10/21-23 China International Hardware Show

The 16th National International Hardware Show (CIHS) took place at National Exhibition and Convention Center (Shanghai) in 2016. As the Asia's largest and the world's 2nd largest international specialized hardware show, CIHS has been one of the most industry leading hardware shows around the world. The 3-day event in 2015 attracted nearly 50,000 specialized buyers from 93 countries to make their inquiries and place orders, making the show the best interactive platform to connect with global customers and the approach to local Chinese market. The show in 2016 was concurrently held with China International Kitchen Show and attracted a myriad

of visitors to come. This was also the first time CIHS cooperated with Engineering Export Promotion Council (EEPC) of India, which had its national pavilion in the show. At the same time, in order to promote the internationality of this show, the organizer also arranged a series of events such as India Import & Export Summit, China Abrasives Export Forum, Business Matching for Foreign Buyers, etc. to facilitate interaction and views exchange among traders and suppliers.

## 11/08-10 Moscow International Tool Expo

Since its first edition in 1998, Moscow International Tool Expo has become a leading professional hardware & tools exhibition in the region and one of the most influential hardware trade event in Europe. For years, Russia has been one of the most important business centers in the great area of former CIS countries, E. Europe and W. Europe. In recent years, Russian government continues to reinforce its investment in infrastructure, so the demand for construction equipment, hardware, and related tools also grows year after year. The exhibition took place at Expocentre Fairgrounds (Pavilion #2) on Nov. 8-11 and main exhibits were power/pneumatic tools, hand tools, automotive maintenance & repair tools, inspection equipment, fasteners, packaging, and wholesale facilities, small hardware products, etc. According to Fastener World's correspondent on-site, “Russia has very well-developed national defense and heavy industries, but when it comes to hardware

tools and related technology, Russia still has to rely on import. As a result, for many Taiwanese companies, Russia is definitely a very potential market.

