

# Fastener World's Global Exhibition Footprints (Sep.-Nov. 2018)

by Fastener World

## Expo Nacional Ferretera

墨西哥瓜达拉哈拉五金展

The 30<sup>th</sup> edition of Expo Nacional Ferretera took place September 6-8 in Guadalajara, the 2<sup>nd</sup> largest city of Mexico. This Expo is the largest hardware show in Latin America and showcases a large variety of exhibits every year. More than 1,200 exhibitors participated in the show this year and showcased the latest products and service for screws, hardware, hand tools, industrial parts, etc. Several manufacturers, distributors, traders, importers and exporters from Latin America, Europe and Asia were also present. In addition to the main exhibition, the organizers also held a series of seminars and invited many professionals to make their presentations and discuss the latest technology and trends with the guests in attendance.

According to Fastener World's correspondent, most exhibitors were from local Mexico; however, there were also exhibitors from other countries and Taiwan (Sheh Kai Precision and Everwin Pneumatic, for example). In terms of visitors of the Expo, many importers and distributors also came to purchase. The 3-day event was very vibrant. Some companies on-site told Fastener World's correspondent, "The Expo is one of the main approaches to tapping into Latin American market. For local companies, they can also take this opportunity to develop markets in N. America and neighboring countries. In addition, as car manufacturing and relevant industries as well as FDIs in Mexico continue to grow, the demand for relevant products and service remain tremendous."

According to the organizers, the 31<sup>th</sup> edition of Expo Nacional Ferretera will take place Sep. 05-07, 2019 at Expo Guadalajara.





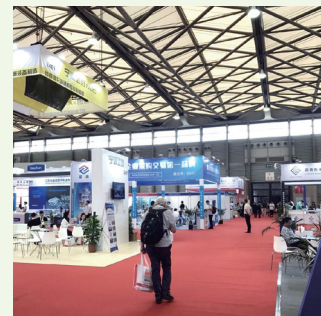
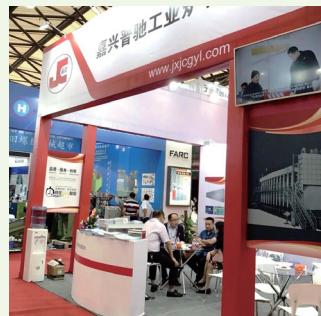


## Fastener Shanghai - Shanghai Fastener & Tech Show

中國上海緊固件與技術展

Fastener Shanghai 2018- Shanghai Fastener & Tech Show took place September 26-29, 2018 at Hall E4 of Shanghai New International Expo Center. Exhibit profiles included standard/non-standard bolts, nuts, and screws; automotive, construction and aerospace fasteners; forming machines, heading machines, tapping machines; molds & dies, hardware, tools, measuring instruments and relevant fastener equipment. The show this year was not only bigger, but also was concurrently held with Asia's largest wire & tube show (Wire China & Tube China), greatly enhancing the influence of the show to the industry. Around 30% of the exhibitors and visitors were from overseas regions. The 4-day event and other co-located shows attracted the attendance of about 1,700 exhibitors to showcase their latest products and service to visitors from around the world.

According to the onsite observation of Fastener World's correspondent, "visitors were mostly coming for fastener manufacturers. Some visitors visiting our stand even asked about Fastener World's online B2B system and how to use it. The show this year was quite vibrant. As China is the world's largest fastener manufacturing country and the demand from the global fastener market is expected to increase greatly, the Asia Pacific Region will still be the largest regional market with potential and prospect that cannot be ignored."



## Torque Expo Coventry 2018 英國考文垂扣件暨手工具五金展

Torque Expo Coventry 2018 took place October 3<sup>rd</sup> to 4<sup>th</sup> and exhibits included fasteners, hand tools, small processing machinery as well as other related products. Exhibitors were fastener manufacturers and distributors, equipment and tools producers, and other relevant enterprises. It was the first time the show was held at Ricoh Arena, which is very close to the industrial districts of the UK and train stations and is just a few minutes drive from UK's second largest city- Birmingham. The two-day event not only set up a new "innovation zone" for displaying special and latest products, but also gave free seminars inviting experts to give speeches on topics related to technology, trade, trends, etc. According to Fastener World's correspondent onsite, the scale of this show was not that big, though, but it was the only show in the UK specifically dedicated to fasteners, hardware and hand tools, as a result, many manufacturers interested in the UK market registered their participation. Hisener, one of the renowned Chinese fastener manufacturers, also came to exhibit to seek business opportunities. In addition, some master distributors having operations in the UK (such as Fastenal and TR Fastenings) also came to visit the show this year.

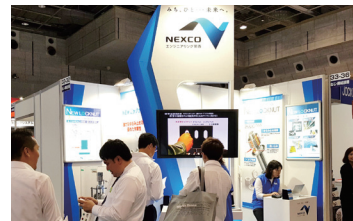




## M-Tech Osaka 日本大阪機械要素技術展

The 21<sup>th</sup> edition of M-Tech Osaka, concurrently held under Manufacturing World Osaka, was held from October 3rd to 5th. It is the largest fair for machinery components, also the biggest professional IT solution fair of machinery parts and processing technologies in western Japan. Moreover, it was concurrent with the 1<sup>st</sup> Industrial AI/IoT Expo Osaka and the 3<sup>rd</sup> Factory Facilities & Equipment Expo. The range of exhibits included a variety of products, motors and processing machines in addition to fasteners and fastening techniques. The show had Taiwanese exhibitors including Bi-Mirth, Aegis, and Chao Hsing which exhibited at the show through Fastener World. Other Taiwanese exhibitors included Jockey Bill and Da Yang. Japanese exhibitors included Nitto Seiko, Lobtex, Daimaru and Adrec. The show had a China Pavilion as well.

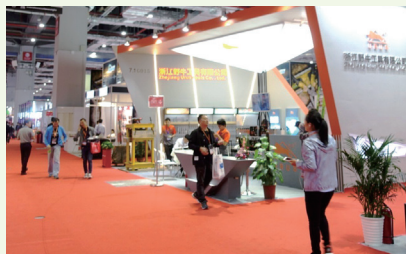
According to the organizer's statistics, Manufacturing World Osaka 2018 attracted 1,233 exhibitors and 38,673 visitors. The organizer held an orientation meeting on exhibiting skills and a series of speeches by major Japanese companies. The organizer has announced the 22<sup>nd</sup> M-Tech Osaka will be held at INTEX Osaka on October 2-4, 2019.



## China International Hardware Show 中國國際五金展

The 18th edition of China International Hardware Show (CIHS 2018) opened at National Exhibition and Convention Center in Shanghai on October 10<sup>th</sup>, 2018. The show is also recognized as the second largest in the world and the biggest in Asia-Pacific professional hardware show. This year, the show with a net floor area of 160,000 square meters was arranged with 6,500 booths, and with this international business platform, more than 3,300 exhibitors came to display their products under one roof. According to the organizers, around 50,000 visitors (including tool manufacturers, service providers, purchasers, locking system producers, etc.) came to this event. In addition to many top Chinese manufacturers, lots of international leading brands were also present.

According to Fastener World's correspondent onsite, many traders came to inquire about hardware and fastener products. As this show offered quick access to Chinese domestic hardware market, Fastener World's correspondent went to the show to disseminate the latest publications, collect market information, and recommend suitable suppliers for local wire, construction, automobile and fastener companies to visitors by using the exclusive online-product-searching platform on Fastener World's official website. Moreover, the visitors were highly interested in the advertisers' information published in Fastener World's magazines.



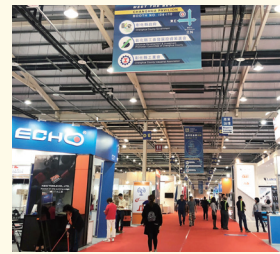


## Taiwan Hardware Show 台灣五金展

The Eighteenth Taiwan Hardware Show opened at Taichung International Exhibition Center (TIEC) on October 17-19, 2018. The show successfully attracted companies and buyers from across the world for Taichung's presence as the core city of hardware and the traffic hub of Taiwan. The scale of the exhibition got bigger this year. There were not only Taiwanese but some Japanese exhibitors. Most of the attendants were traders, manufacturers, dealers and distributors.

According to Fastener-World's correspondent, 30% of the total visitors were foreigners, mostly Japanese, followed by those from Southeast Asia, such as India, Malaysia and Thailand. Besides, there were a few visitors coming from Hong Kong, China, Australia, South Korea, Russia, Turkey and even Lithuania. The exhibition was divided into eight sections including Tools & Accessories, Locks, Fixings & Fasteners, Building Hardware, Gardening & Outdoor Supplies, Automotive Repair Supplies & Automotive Accessories, Machines & Plant Equipment, Safety Equipment & Products this year. Furthermore, the show had two events, Industry Forum and Product Launch, set up by the organizer to catch everyone's eye.

The organizer said the next Taiwan Hardware Show will be held on 10/17/2019 – 10/19/2019.



## Metalex Vietnam

越南胡志明市工具機展

The 12<sup>th</sup> edition of "METALEX Vietnam" has been conducted on 11 - 13 October at Saigon Exhibition and Convention Center (SECC), with 18,848 enthusiastic manufacturing industrialists, and the presence of leading pioneer brands has provided encouraging impetus to the manufacturing industry. At "METALEX Vietnam 2018", visitors had a chance to meet and speak with representatives from more than 500 brands around the world.

The powerful combination of five shows, "Metalex Vietnam 2018", "Nepcon Vietnam 2018", "Industrial Components & Subcontracting Vietnam 2018", "Supporting Industry Show 2018", "ROBOT X HCMC" co-organized by Japan External Trade Organization Ho Chi Minh City", as well as the constellations of technology providers representing 500 brands from 25 countries, accompanied by 5 international pavilions from China, Germany, Japan, Singapore and Taiwan provided the full spectrum of machine tools and solutions ranging from machining centers, EDM machine, sheet metalworking, welding technology, metrology and many more.

Satisfaction has been seen among exhibitors who achieved the goals in gaining brand awareness and increasing sales lead, as well as visitors who met their right technologies and solutions and equipped themselves with new know-hows through thought-provoking seminars that helped pave the way for new business possibilities.

The next edition of "METALEX Vietnam 2019" will be held on 10 – 12 October 2019 at Saigon Exhibition and Convention Center (SECC) in Ho Chi Minh City.







## Fastener Poland 波蘭克拉科夫螺絲展

The second edition of Fastener Poland was held at International Exhibition and Convention Centre EXPO Krakow on Oct. 16 to 18. This was the first show particularly dedicated to fasteners held in central and eastern Europe. The scale of the exhibition was 93% bigger than last year due to the success of the last show. In addition, there were up to hundreds of exhibitors coming from 15 countries (including Belgium, Taiwan, the Czech Rep., Denmark, France, Germany, UK, India, Italy, Poland, Spain, South Korea, Turkey, USA and China).

According to the onsite observation of Fastener World's correspondent, "Poland is one of the leading manufacturing countries in Europe and the local demand for automotive products is extremely high. In order not to miss the business opportunities in the supply chains of E. European market and in order to enhance promotion for Taiwanese fastener companies, Fastener World also brought 31 Taiwanese companies to exhibit at the fair. These exhibitors were JI LI DENG, HOPLITE, BI-MIRTH, D&C, MIAO SEN, FRATOM, HOME SOON, FASTENER JAMHER, TAIWAN INDUSTRIAL FASTENERS INSTITUTE, KIND-AUSPICE, TUNG FANG, TOP-GREEN, RAY FU, FRONTAL, KUO HSIAN, YOW TAY, TSUNG YANG, CELEBRITE, H.K.C. RICH, WEI ZAI, MAO CHUAN, JAGULAR, ABLY, SANN MUO, CHIREK, MAUDLE, ND INDUSTRIES, CHITE, NOVA, SPECIAL RIVETS and JOKER." The organizer said that the next edition of Fastener Poland will be held again on Oct. 8 to 9, 2019.



FRATOM



MAO CHUAN



H.K.C. RICH



CHITE





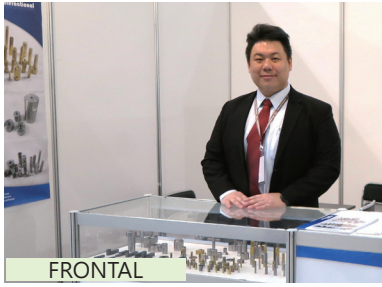
JI LI DENG



NOVA



JOKER



FRONTAL



FASTENER JAMHER



TAIWAN INDUSTRIAL FASTENERS INSTITUTE



HOPLITE



BI-MIRTH



HOME SOON



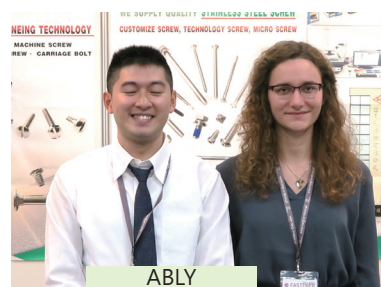
TSUNG YANG



SANN MUO



TUNG FANG



ABLY



KIND-AUSPICE



SPECIAL RIVETS



MAUDLE



YOW TAY / KUO HSIAN



MIAO SEN



RAY FU



WEI ZAI



TOP-GREEN



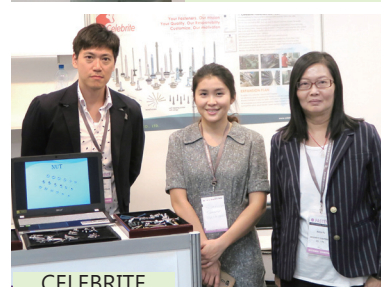
JAGULAR



D&C



CHIREK



CELEBRITE



ND INDUSTRIES

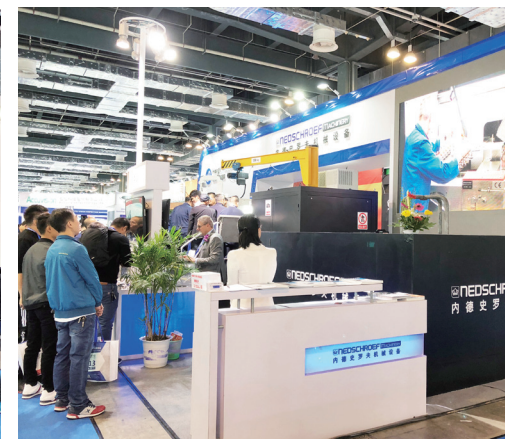


## International Fastener Show China 上海國際緊固件工業博覽會

International Fastener Show China 2018 was held at Shanghai World Expo Exhibition & Convention Center on October 21-23. The exhibition successfully attracted exhibitors and visitors from over 40 countries because of the advantage of its location. The scale of the exhibition was nearly 34,000 square meters. It drew over 700 exhibitors (booking 1,700 standard booths) and 25,000 visitors in estimation. Most of the visitors were traders and manufacturers.

The exhibition was divided into two exhibition halls. Hall #2 focused on machinery, fastener materials, dies and consumption goods (including fastener manufacturing machinery, auxiliary equipment, inspection equipment, measuring devices, installation and measurement and maintenance, dies and spare parts, fastener technology and service). Hall #3 displayed standard fasteners, non-standard fasteners, aerospace fasteners and railway fasteners, construction fasteners, connectors and other special-purpose fasteners.

According to the onsite observation of Fastener World's correspondent, in addition to some exhibitors from Taiwan and Korea, other exhibitors were mostly Chinese or some international companies having branches in China. The main visitors were from America, Europe, Ukraine, Malaysia and Korea. The organizers also announced that the next edition of International Fastener Show China will take place June 11-13, 2019.







## Korea Metal Week 韓國金屬週

The annual Korea Metal Week has been held at KINTEX located in Seoul and took place from Oct. 30 through Nov. 01. This year it drew about 469 domestic and foreign exhibitors in attendance, followed by other national exhibitor groups from Asia such as China, Japan and India as well as a number of exhibitors from American and European countries. This show was divided into 13 thematic exhibit areas, which are Fastener & Wire, Foundry & Die Casting, Automobile & Machine Parts, Press & Forging, Tube & Pipe, Metal Surface Treatment & Painting, 3D Technology, Aluminum, Laser & Welding, Fundamental Manufacturing Industry, Pump Technology Industry, Tools, Composite.

According to the observation of Fastener World's onsite correspondent, a majority of visitors of the show were from local Korea, though a few were from nearby Asian countries. In addition, as there are quite vibrant and well-developed automotive, 3C and light/heavy machinery industries in Korea, there exists substantial fasteners, hardware and industrial components demand in the country. Second, as the local Korean manufacturing industry is also quite well-developed, the substantial demand for processing machinery has kept growing in recent years. All of these demands boosted the attendance of visitors this year. Fastener World Magazine was also one of the few exhibitors from Taiwan to help industries reinforce their promotion in the northeastern market and did meet many potential buyers on the stand.

