

## Industry Update



### EU May Retaliate on U.S. Fasteners

The European Commission published a long list of products that Europe imports from the U.S. The Commission threatens to impose a 25% tariff on the listed products if U.S. President Trump does not exempt EU from the target of steel and aluminum tariff. The list includes a few fastener products of the following tariff codes: 73181410, 73181491, 73181499, 73181640, 73181660, 73181692, 73181699. They are the following products: self-tapping screws, spaced thread screws, nuts, blind rivet nuts, and self-locking nuts.

# Fastener World News

compiled by Fastener World

### Taiwan CSC Announces Domestic Steel Products Prices for Q2 2018

Taiwan CSC held a domestic steel products pricing meeting for Q2 2018 on Feb. 27th and announced the newly adjusted prices as shown below, after taking into consideration the continuous growth potential of the global market, increasing demand for steel, the advent of a high season for Taiwan steel market and the emerging demand for infrastructure construction.

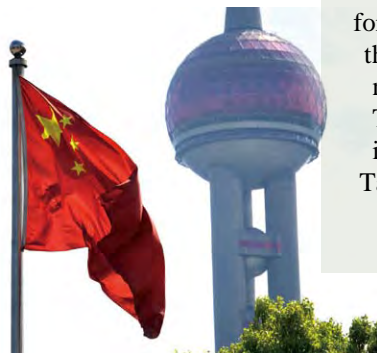
Category	Avg. Price Adjustment (NTD/Ton)
Steel plates	+543
Wire rods	+1,000
Hot rolled	+994
Cold rolled	+621
Galvanized steel rolls	+1,000
Electromagnetic steel rolls	+1,000
Hot-dip galvanized steel rolls	+912

### 2017 China's Fastener Trade Statistics

After the financial crisis in 2009, the fastener (incl. steel nails) export of China basically landed at around 3-4 million tons, the total value fluctuated between USD 4.5-6.8 billion, and the average price was around USD 1.4-1.7. In 2017, China's export volume reached a new high (in the period between 2009-2017) to 3,988,801,173 KG (up 0.20% from the previous year) and the total export value reached USD 6,631,145,795 (up 5.32% from the previous year) and the average price was USD 1.662 (up 5.11% from the previous year).

Main destinations of China's fastener (incl. steel nails) export in 2017 were USA, Russia, Japan, S. Korea, Germany, Canada, UAE, Australia, UK, India, Mexico, Yemen, Italy, Netherlands, Indonesia, Poland, Spain, Malaysia, South Africa, etc. In addition to USA, which represented 21.70% (volume: 0.86 million tons, value: USD 1.38 billion) of China's total fastener export in 2017, the share of each of the top 20 countries landed between 1% and 6% in the same year.

Top 10 product categories in China's fastener (incl. steel nails) export in 2017 were: 73181590 other screws & bolts (tensile strength < 800MPa), 73170000 steel nails, 73181600 nuts, 73181510 other screws & bolts (tensile strength  $\geq$  800MPa), 73181900 other threaded articles, 73181400 self-tapping screws, 73182200 other washers, 73181200 wood screws, 73182400 pins & cotter pins, 83082000 rivets. The top 5 categories represented more than 80% of China's total fastener export in 2017.



**Jinn Her President Tsai:  
I See a Better Future  
for Taiwan Fastener  
Industry and will Make  
Further Investments**

In a recently held fastener-related conference Jinn Her president & TIFI vice chairman Tsai said that he expects a continuous growth and better future for Taiwan fastener industry and would like to make further investments, renovate facilities and recruit new talents in 2018. Tsai pointed out that the average wire rod price of China continues to increase sharply and has also exceeded the average price of Taiwanese wire rods for the first time. On the other hand, due to the influence of more stringent regulations for environmental protection coming into force, the fastener manufacturing cost in China has not been as low as it was. Tsai noted that Taiwanese companies should have confidence in themselves, as the fastener export price of Taiwan will definitely show significant growth.

## India Continues to Show Strong Demand for Taiwanese Screw Forming Machines



According to relevant statistics, in Jan. and Feb. of 2018 Taiwanese machine tools were mainly exported to Indian customers (total export value to India: USD 26 million; YoY ratio: up to 98%),

making India the biggest purchasing country of Taiwanese machine tools. The 2nd biggest purchasing country of Taiwanese machine tools was Italy (total export value to Italy: USD 17 million; YoY ratio: 45.1%). Some machinery suppliers said that the market for Taiwanese small screw forming machines in China has been nearly saturated and the amount China purchased from Taiwan is only half the amount India purchased from Taiwan. As a result, it is expected that India may become a dark horse in the fastener industry in a couple of years.

## Companies Development



### Aero-Space Southwest Moves to New Location

Aero-Space Southwest has moved its main office in Phoenix, Arizona to a new location at 909 West Pinnacle Peak Road. With 15,000 square feet of office space, and 25,000 square feet of warehouse space, the new facility is nearly double the size of the previous. The move took place at the beginning of December.

This expansion offers shared space for both Bossard Americas executives and Aero-Space Southwest employees. The open floorplan, with a modern and contemporary feel, will also allow for potential growth in the future. A spacious conference room is another added feature of the office area.

The new warehouse comes with many upgrades. At the former facility, the warehouse and office were separate buildings; now everything is in one location. By utilizing vertical space, the cubic square footage has increased tremendously. Conveyers have also been added for an improved receiving and loading dock layout. Additionally, there is dedicated areas for kitting, tool demonstrations, and Smart Factory Logistics demonstrations. Warehouse facilities will eventually be shared with Bossard.

### Dynamic Fasteners Pays Workers a Tax Reform Bonus

Tax reform benefits are reaching ordinary workers at Dynamic Fasteners. The company sells sheet metal screws and rivets for metal buildings. And the owner anticipates more metal structures being built as the economy takes off. More than a hundred people work for Dynamic Fasteners. Owner Kevin Perz says he believes the tax cuts will be so good for the economy that he wanted to make sure he rewarded his employees for their loyalty.

"We are giving a maximum of \$1,000 per full time employee," Perz said. "It's \$200 for each year or partial year that you've been here. If you've been here four years and a day you get the thousand dollars. Part time employees get half of that." Perz says taxes taken from his workers' checks are being reduced by about two and a half percent.

The company says it also now will open a paint shop in Las Vegas because of the tax savings it's receiving. That will mean hiring more workers and spending money on new equipment.



### TriMas Aerospace Receives Supplier Award from Airbus

TriMas announced that its Monogram Aerospace Fasteners business was awarded a 2017 Supply Chain & Quality Improvement Award from Airbus.

The award was presented to the TriMas Aerospace management team at a recent ceremony in Toulouse, France.

TriMas' Monogram Aerospace Fasteners business was recognized with a "Best Improved Supplier" award, which showed high industrial performance improvement in 2017, among all of Airbus' suppliers. This accomplishment included completing all program deliverables and improving on-time delivery. Monogram was selected out of approximately 650 suppliers for its exceptional quality and delivery performance.

TriMas Aerospace sells under four brands: Monogram Aerospace Fasteners™, Allfast Fastening Systems®, Mac Fasteners™, and Martinic Engineering™, and designs, develops and manufactures precision engineered components including blind bolts, fasteners, solid and blind rivets, and hydraulic and pneumatic systems, to serve commercial aircraft companies, suppliers and distributors, and U.S. and allied militaries.





## Accuride Adds BorgWarner Executive Robin Kendrick to Its Board of Directors

Accuride Corporation – a supplier of components to the North American and European commercial vehicle industries – announced that Robin Kendrick, Vice President and corporate officer of BorgWarner Inc., has been elected to the company's

board of directors as an independent director, effective immediately. He brings extensive global operations leadership experience in the automotive supply, metal-forming and fastening industries to the role. Kendrick is currently the President and General Manager of the Turbo Systems turbocharger business unit of BorgWarner, a leading supplier of highly engineered components and systems for powertrain applications worldwide. He previously served as President and General Manager of BorgWarner Transmission Systems after joining the company in September 2011.

Prior to BorgWarner, Kendrick was Vice President and General Manager of the European business unit of Acument Global Technologies, a supplier of fastening systems for automotive, aerospace and industrial applications worldwide. He joined Acument in 2008 following a 10-year tenure with driveline, metal forming and powertrain supplier American Axle and Manufacturing (AAM), where he advanced in a range of operations, sales and engineering leadership roles.

## Ford Motor Company Issues a N.A. Safety Recall

Ford is issuing a safety recall in North America for approximately 1.3 million 2014-18 Ford Fusion and Lincoln MKZ vehicles for potentially loose steering wheel bolts that could result in a steering wheel detaching from the steering column.

In affected vehicles, the steering wheel bolt may not maintain torque, allowing the bolt to loosen over time, and if not serviced, a steering wheel could potentially detach and lead to a loss of steering control and increased risk of a crash.



Ford is aware of two accidents with one injury allegedly related to this condition.

Affected vehicles include:

- 2014-17 Ford Fusion vehicles built at Flat Rock Assembly Plant, Aug. 6, 2013 to Feb. 29, 2016
- 2014-18 Ford Fusion vehicles built at Hermosillo Assembly Plant, July 25, 2013 to March 5, 2018
- 2014-18 Lincoln MKZ vehicles built at Hermosillo Assembly Plant, July 25, 2013 to March 5, 2018

The recall involves approximately 1,378,637 vehicles in North America with 1,301,986 in the United States and federalized territories, 62,479 in Canada and 14,172 in Mexico. The Ford reference number for this recall is 18S08.

Dealers will replace the steering wheel bolt on the vehicle with a longer bolt with more robust thread engagement and larger nylon patch placed properly for proper torque retention— at no cost to customers.

## Governor Scott Recognizes Cornerstone Tool & Fastener with Governor's Business Ambassador Award

During a meeting of the Florida Cabinet, Governor Rick Scott recognized small business Cornerstone Tool & Fastener with the Governor's Business Ambassador Award. Cornerstone Tool & Fastener is a Florida-based company that distributes diverse tools and fasteners to the commercial, industrial, institutional, and residential construction markets. They employ 15 Floridians across two locations in Tallahassee and Crawfordville.

Governor Scott said, "I'm proud to recognize Cornerstone Tool & Fastener with the Business Ambassador Award today. The small business has worked to create opportunities for local families for over 30 years. We will continue working to ensure Florida businesses like Cornerstone Tool & Fastener can grow and succeed in the Sunshine State."

Cornerstone Tool & Fastener Co-Owner Steve Trainor said, "I am truly honored to accept the Business Ambassador Award from Governor Scott on behalf of the entire team at Cornerstone Tool & Fastener. We are incredibly proud of our work to build strong, lasting relationships with the customers, employees and communities surrounding our stores over the past three decades, and we look forward to continuing our success in Florida."

The Governor's Business Ambassador Award is given to individuals and business in recognition of their efforts to create jobs and opportunities for Florida families.





## Würth to Debut Greenwood HQ

Würth Industry North America will showcase its new Greenwood headquarters. The company, which is a subsidiary of Würth Group in Germany, broke ground in late-2016 on the facility. The new facility is expected to be home to up to 60 new jobs by 2020. WINA was previously headquartered on the northwest side of Indianapolis.

The new facility includes 230,000 square-feet. The location in the Southpoint Business Park places the company near I-65. WINA first announced the relocation in 2016. It's North American footprint includes over 50 stocking locations providing fastener components and services including engineering support, continuous improvement reviews and quality management systems.



## Hitachi Power Tools Renames to Metabo HPT in North America

Hitachi Power Tools announced a name change from Hitachi Power Tools to Metabo HPT for its full line of power tools, fasteners, accessories and outdoor power equipment products for North America. The transition will start from September 2018 with the launch of MultiVolt, while the majority of products will change over after December 2018.

“The legacy of our brand has been built over many decades and will exceed all expectations as our name changes to Metabo HPT,” said Joe Leffler, Sr. Vice President of Sales, Marketing, General Management & Board Member, Hitachi Power Tools. “Nothing will change about our brand except the name.”

Products will retain current brand identity: same color, same model numbers, same warranties and the same battery interchangeability. They will be made by the same people, in the same factories, with the same specifications and focus on innovation that customers have come to expect.

All products will continue to be covered and supported by the same industry leading warranties and service. Hitachi Power Tools products will be interchangeable with Metabo HPT products, and Metabo HPT products will be interchangeable with Hitachi Power Tool products.

Metabo HPT packaging and signage at point of sale during the transition will feature both names and logos to clearly communicate the changeover from Hitachi Power Tools. At a glance, customers will easily understand that this is the same brand just under the new name, Metabo HPT.



## Falcon Awarded Excellence in Quality and Service

Falcon is pleased to receive an award for Excellence in Quality and Service from Fab Fours Inc. Fab Fours is the leading manufacturer of custom aftermarket accessories for luxury trucks and jeeps.

“We trust Falcon on a daily basis to provide us with high-quality parts. However, their true value comes from their dependability and industry knowledge,” says Mary Bruce, VP Operations at Fab Fours. “We firmly believe that [Falcon is] an extension of our brand and our commitment to a customer-driven focus for quality, delivered on time.”



## Big Data Pays Big Dividends for Plater

SWD operates a 165,000-square-foot facility in Addison, Illinois, where more than 150 employees process hundreds of orders per day. Among its process offerings, performed for manufacturers of fasteners, metal stampings, springs and other metal parts, are computer-controlled plating, dip-spin coating and fastener sorting. Customers include automotive and agricultural-equipment OEMs.

In 2015, SWD Inc. made a significant capital investment that company President Rick Delawder strongly believes provides the company with a strong competitive advantage. Data mining and analysis software now has the firm's management team “looking at things way differently than our competition,” he says. “The standalone software reaches deep into our databases to empower our managers to understand better what's happening on the shop floor and make decisions to improve efficiency and consistency,” Delawder says of the software from Advizor Solutions. “Access to the data and high-level data analysis also lets us optimize scheduling and production planning. And, last but certainly not least, it improves customer communication. We have real data to back up discussions related to our performance for individual customers and projects, rather than just relying on intuition.”

Many jobs, run through multiple processes, and the software can query the databases and provide specific reports to help managers see where specific job runs are more efficient than others. For example, Delawder says, a job could comprise one huge lot that runs through the finishing department, and then separates into two or three loads through the dip-spin department, and then into several lots through the sorting department. “These deep and specific insights into our operations help us zone in on opportunities for improvement,” he says. “And they often can help with capacity planning and even guide us as we look to make our next capital equipment investments.”



## Europe-Taiwan. One-way Ticket for Innovation

New generation MCV1 and MCV3 series have been successfully tested at Dimac headquarters, resulting in compliance with the specifications agreed with QST Holding, prime contractor of the Euro-Taiwanese cooperation that the Italian brand established with Boltun Corporation and Eska Automotive.

This represents an important piece, still further consolidating Dimac position on the Asian 100% Fastener Control scenario.

MCV1 – equipped with 2 AVT Firewire Digital cameras with collimated telecentric lenses and integrated with the latest MCVx vision software – has proved its capabilities to detect at high speed any defectiveness on M4-M10 parts, performing also peculiar inspection parameters, e.g. thread quality and cracks by vision system.

MCV3 – suited for M8-M16 parts and equipped with an additional side camera – has exceeded the expectations, providing highly reliable results even for oversize parts, while the new NDT Eddy Current station has dramatically improved heat treatment control and cracks detection with very high rates.



## Change in the Board of Directors of Bossard Holding AG

On April 9, 2018, the Annual General Meeting of Shareholders of Bossard Holding AG voted on a change in the Board of Directors. After 16 years of dedicated work on the Board of Directors, Helen Wetter-Bossard decided not to serve another term. To succeed her, the Board of Directors nominated Martin Kühn, who has been with the KIBAG Group since 2010 and serving as its Chief Financial Officer (CFO) since 2014.



## Böllhoff Group Sets New Impulses for a Successful Future

The Böllhoff Group enjoyed a healthy development in its 141st financial year. The company celebrated its 140th birthday on January 6, 2017. Böllhoff now operates on all five continents in 24 countries and at 40 locations with 3,000 employees.

With a new sales record, the financial year 2017 was a highlight in the company's history. Once again, the family-owned company with headquarters in Bielefeld has grown strongly. Sales rose by 8 percent to 620 million euros.

"We have used the healthy economy to expand our activities in the relevant markets in Europe, Asia and North and South America," says Michael W. Böllhoff. "Through innovations for new applications and investments in more capacities and more efficient processes, we were able to achieve disproportionate growth," adds Wilhelm A. Böllhoff.

In the Archimedesstraße in Bielefeld, there are now 1,100 people employed and 1,375 in the whole of Germany. Böllhoff consistently relies on training its own junior staff. 60 young people are trained each year for commercial, technical and logistical tasks in 17 different professions and five dual study programmes. This ensures that the company's growth can be mostly achieved with its own junior employees.



## Kamil Başaran Has Become the CEO of Norm Holding

Norm Holding, the leader of fasteners market of Turkey with over two thousand employees and annual production capacity of approximately 94 thousand tons, has assigned Kamil Başaran, one of the experienced directors, to the CEO position.

Fatih Uysal, the Chairman of the Board of Directors of Norm Holding said, "Kamil Başaran has been in the automotive sector for most of his professional life. We, as a group of companies working with automotive giants of the world, wish to extend our market more in this sector. We have every confidence in Mr. Başaran in carrying Norm Holding to future targets."

## Francis Kirk Group Plans to Double Warehousing Facilities in Denton



Francis Kirk Group is investing in its worldwide supply and distribution hub in Denton with a new warehouse on the site. The fifth-generation family engineering and fastener business – which celebrates 150 years this year – is building a second 30,000 sq ft warehouse which will more than double its stock capacity. It will sit alongside the existing 24,000 sq ft facility which was built in 2004. The business now turns over £7m (to end of 2017) and is looking to the new warehouse to help them move to the next phase of growth.

Francis Kirk Group supplies a range of industries including automotive, rail, oil, mining and earth-moving machinery and owns the market-leading self-locking nut Philidas.

It is a major supplier of socket screws made by leading brands Holokrome and Unbrako and is the sole European supplier of Durlok anti-vibration bolts. It also stocks product from other premium brands such as Draper, Dormer, Gedore, Makita, Stanley.

## European Fastener Distributor Conference 2018 in Rotterdam

EFDA will hold its triennial European Fastener Distributor Conference from 13 to 16 June 2018 in Rotterdam in the Netherlands. The conference is the central event for EFDA members to discuss major issues and developments regarding the fastener business and global trade developments in general. It is a good platform to make new and further develop existing contacts with representatives of leading fastener distributors from several European countries.

“We are expecting guest speakers from our partner organizations in China, Taiwan, Korea, the US and Europe as well as a representative of the European Commission and representatives of the Dutch government,” said EFDA.

The conference will be held together with the annual EFDA Assembly of Delegates meeting. EFDA’s Dutch member association NEVIB will have its annual meeting the day after the conference.

Venue is the Mainport Hotel. The hotel is located on the banks of the river Maas and offers sweeping views over the water and the skyline of Rotterdam. The city is famous for its modern and even futuristic architecture and its harbor, the largest port in Europe and one of the world’s busiest ports.



European Fastener  
Distributor Association



## Change in the Management of the BECK Fastener Group

Effective 1st of February 2018 Dipl.-Wirtsch.-Ing. Günther Beck, the long-standing Chief Executive Officer transfers the company responsibility to his son Dipl.-Kfm. Christian Beck.

Mr. Christian Beck succeeds as Chief Executive Officer with immediate effect and will continue the family tradition in the 4th generation.

Together with his brother, Dipl.-Ing. Dipl.-Wirtsch.-Ing. Marcus Dickow, who is further responsible for all concerns in the area of operations, Mr. Christian Beck wants to continue the successful work of his father and progressively adjust the company based on the present company structure to the challenges of the market.

## Japanese Fastener Giant Yamashina Introduces IoT Package Solutions

A year after celebrating the 100th anniversary, Yamashina will be introducing an IoT package solution system developed by the Japanese Nippon RAD. The system is tailor-made to factories in the manufacturing industry, providing solutions for sensors, telecommunications, software and so on. It can help factories analyze and manage production progress, machine working hours, capacity per hour, machine working condition, equipment status, error messages, etc. Yamashina expects to start operation after it completes introducing the system that will bring the company the ability of preventive maintenance, product traceability, improved production efficiency and product quality.



## Association News

### BTM Joins NFDA

BTM Manufacturing has joined the National Fastener Distributors Association, NFDA. As an established and prominent association within the fastener industry, NFDA was established in 1968, and continues to serve as a leader for industry insight.

BTM has been serving customers throughout North America for over 50 years. As an ISO 9001-2008 certified company, it is continually striving to meet, and exceed, its customer's expectations. It is in constant pursuit of quality, value and reliability improvements in the products and services that it provides to its customers.

Today, BTM is a leading manufacturer of bent and threaded products. Its capabilities include U-bolts, J-bolts, studs, anchor bolts, eye bolts and bent/threaded product manufactured to custom specifications. Its size range from 3/16” through 4” diameter in a variety of ferrous and non-ferrous materials, coupled with its extensive array of production equipment, give it manufacturing capabilities that are unparalleled in its industry.

From threading and bending to welding and drilling, BTM has the highly trained and experienced staff to ensure that your product is made to specification and is delivered on time.



## Mergers & Acquisitions

### PE-backed EDSCO Fasteners Buys Tower Support Services



EDSCO Fasteners is pleased to announce the acquisition of Tower Support Services, LLC. EDSCO, headquartered in Denton, Texas, is a leading supplier of foundation anchoring systems for critical infrastructure installations such as power transmission poles and substation structures. EDSCO has been a portfolio company of Nashville-based LFM Capital since January 2017.

Tower Support Services, LLC (“TSS”), headquartered in McKenzie, Tennessee, is a leading manufacturer and supplier of foundation systems for the electrical transmission, substation, wind energy, lighting, and communication markets.

Richard Butler, President of EDSCO, commented, “As EDSCO is continually looking for ways to improve our level of service and value add options for our customers, TSS’s capabilities and geographic location proved to be a perfect opportunity for us to expand our geographic footprint and service capabilities. We are thrilled to add a Tennessee facility to complement EDSCO’s footprint in Texas, Utah, and North Carolina.”

Craig Schaal, President of TSS, added, “We are excited to join the EDSCO family and the LFM portfolio. By joining EDSCO, we will continue delivering exceptional service, quality, and value to all of our customers.”

### Red Hawk Acquires Composite Fastener Assets from Kyocera Senco

Red Hawk Fasteners LLC has finalized the acquisition of Kyocera Senco’s composite fastener program assets, which includes tools, fasteners and related spare parts. Red Hawk plans to support the existing business relationships that Senco has developed. The company expects to strengthen the Red Hawk brand, global sales and marketing position. Since 2014, Red Hawk’s primary focus has been to offer composite fasteners and tools designed to work together to eliminate repetitive labor processes, reduce manufacturing costs and increase product quality and production facility output.



### Reliance Steel & Aluminum Co. Completes Acquisition of DuBose National Energy Services, Inc. and DuBose

### National Energy Fasteners & Machined Parts, Inc.

Reliance Steel & Aluminum Co. (NYSE:RS) announced that effective March 1, 2018, it has acquired all of the issued and outstanding capital stock of DuBose National Energy Services, Inc. (“DuBose Energy”) and its affiliate, DuBose National Energy Fasteners & Machined Parts, Inc. (“DuBose Fasteners”). DuBose Energy and DuBose Fasteners specialize in global fabrication, supply and distribution of metal and metal products to the nuclear industry, including utilities, component manufacturers and contractors. DuBose Energy was founded in 1990 and is headquartered in Clinton, North Carolina. DuBose Fasteners was founded in 2010 and is headquartered in Cleveland, Ohio. For the fiscal year ended June 30, 2017, the Companies’ combined net sales were \$36.3 million. The terms of the transaction were not disclosed.

“Our acquisitions of DuBose Energy and DuBose Fasteners align with our growth strategy of acquiring niche businesses that provide specialty products with high levels of value-added processing capabilities at attractive returns,” commented Gregg Mollins, President and Chief Executive Officer of Reliance. “The DuBose companies have consistently grown their fabrication capabilities over the past several years and we look forward to expanding our presence in this important market. DuBose has a solid reputation in the industry, backed by a strong management team that fits well with the Reliance culture. I couldn’t be more pleased to welcome them to the Reliance family of companies.”



### Fastener Master Distributor G.L. Huyett Acquires HANDI-CHEK From Illinois Tool Works

G.L. Huyett, a supplier and master distributor of non-threaded fastener products, announced that it has purchased the HANDI-CHEK packaged goods business of ITW Shakeproof Industrial Products. The acquisition includes equipment, inventory, assets, and intellectual property - including the “HANDI-CHEK” brand name. G.L. Huyett plans to convert its existing packaged goods lines over to the HANDI-CHEK brand.

ITW Shakeproof Industrial Products is a division of Illinois Tools Works Inc., specializing in the manufacture of specialty cold-headed products, cotter pins, and helical split lock washers.

## The Capital Corporation Advises THG Corporation on Its Sale to KLX, Inc.



The Capital Corporation is pleased to announce the sale of THG Corporation ("THG", headquartered in Northborough, Massachusetts) to KLX, Inc. ("KLX", headquartered in Wellington, Florida). THG is one of the premier "Tri-Technology" Parker Hannifin motion and controls solutions provider that serves the Massachusetts, Connecticut, New Hampshire, Vermont, Maine, and Rhode Island markets. KLX is the world's leading independent distributor of aerospace fasteners, consumables, and logistics services.

For the last sixty years, THG has established itself as New England's market leader in providing value-add, motion and control components and system solutions to a diversified mix of end markets. THG's time-tested strategy of staffing its sales team with highly technical specialists, customizing components and systems for the vast majority of its OEM relationships, offering a highly robust product offering, providing industry-leading customer service, and using its systems design/engineering solutions capabilities to fuel its growing customer base have created an ecosystem of thousands of highly loyal customers, many of which are Fortune 1,000 companies, with an equal balance between original equipment manufacturers ("OEM's") and aftermarket ("MRO") customers.

Given THG's specific capabilities, product categories, and geographic footprint, there are a number of synergies that can create incremental avenues for growth for both THG and KLX in the future.

## Trifast plc Acquires Precision Technology Supplies Limited

International industrial fastenings group, Trifast (LSE Premium listing: TRI) is pleased to announce that it has extended its distribution product range through the acquisition of Precision Technology Supplies Limited ("PTS" or the "Acquisition"), a key supplier and distributor of stainless steel fastenings in the UK, holding one of the widest product ranges of any supplier in Europe.

### Highlights of the Acquisition:

- Opportunity to build the Group's presence within the stainless steel fastener market
- Enhances core OEM customer offering and supports ongoing distributor sales growth
- Extends Trifast's customer base and sectors served
- Provides proven e-commerce platform

- Synergy benefits expected in the form of more efficient sourcing

Mark Belton, CEO Trifast said: "We believe that this acquisition will be earnings enhancing in the financial year-ending 31 March 2019. It will enable us to provide an enhanced offering across our customer network and also strengthen our position when it comes to purchasing synergies and logistics."

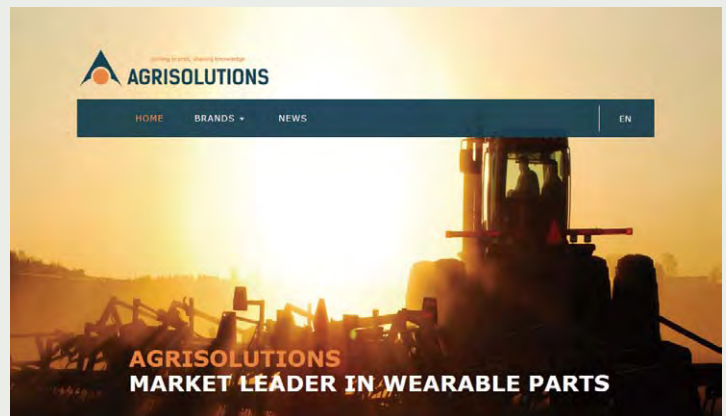
## Agrisolutions Acquires Trinity

Venanpri Group's Agrisolutions division, which services the global agricultural marketplace with its Ingersoll and Bellota brands, announced the acquisition of Trinity Logistics Corporation ("Trinity"). Based in the U.S., Trinity provides supply-chain solutions relating to fasteners and other components to leading global OEMs that produce mission critical machinery for the agricultural and construction end markets. The terms of the transaction were not disclosed.

Headquartered in Davenport, Iowa, Trinity has established ten strategically located service facilities throughout the United States. Trinity specializes in the supply of standard and custom components through vendor managed inventory programs and other arrangements tailored to customer needs. Trinity utilizes its industry leading technology to improve the flow of products, services and information across the supply chain resulting in excellence in the operations of its customers.

The addition of Trinity brings significant benefit to Agrisolutions customers worldwide through more efficient inventory management and timely sourcing throughout the supply chain. Trinity's systems allow OEMs to run their production lines more efficiently enabling them to better serve their markets while reducing costs. Trinity's unique abilities allow products to be delivered in the right place at the right time in the most desirable configuration, whether for an OEM's production line or for rapid delivery to the aftermarket.

The Trinity acquisition further illustrates Agrisolutions' commitment to providing world class solutions to the markets it serves, going beyond the offering of exceptional products to adding a proven, innovative supply and service system.





**FDH**  
Fastener Distribution Holdings

**Fastener Distribution Holdings Announces the Acquisition of Blue Sky Industries**

Fastener Distribution Holdings (“FDH”) is a leading distributor of aerospace fasteners and other c-class components to commercial and defense aircraft manufacturers, subcontractors, and component distributors through its Arlington International Aviation Products (“AIAP”) and Aircraft Fasteners International (“AFI”) divisions.

FDH announced it has acquired Blue Sky Industries (“Blue Sky”), a Monterey Park, California-based distributor of c-class parts to aerospace and defense MRO and OEM customers. The acquisition strengthens FDH’s position in the MRO distribution market and expands FDH’s operating footprint into Europe. Blue Sky is FDH’s third acquisition.



**Ferriere di Stabio Purchases Anderson Manufacturing**

An international metals company with operations in Switzerland, France, Italy, China, Brazil, Mexico and the United States has purchased Anderson Manufacturing, a specialty manufacturing business based in Bristol, Wisconsin. Ferriere di Stabio (FdS) is a privately-held leading European manufacturer of stainless steel, special alloys and standard and special bolts, serving the automotive industry and others. The purchase of Anderson was completed in early April.

Ferriere di Stabio is part of a larger world-wide group of companies which includes Novametal SA, a manufacturer of metal alloy wires, and Cogne Acciai Speciali, one of the world's leading producers of stainless steel bars, wire rods and other products.

Anderson Manufacturing operates a 52,000-square-foot facility where it runs three shifts daily. In addition to the automotive industry, it provides engineered fasteners and components for the electronics, medical, furniture, battery, appliance, housewares and hardware industries.

**Colony Hardware Corp. Acquires Florida's Allied Fastener & Tool**

Colony Hardware Corporation recently announced that it has purchased the assets of Lake Worth, FL-based Allied Fastener & Tool for an undisclosed amount. Colony Hardware is a distributor of tools, equipment, fasteners and supplies — as well as rental and repair services — to commercial construction and industrial accounts. The company stocks more than 25,000 different products from more than 750 different manufacturers.

Founded in 1982, Allied Fastener & Tool brands is a retailer for professional fastening systems, power tools and other construction products. The company offers jobsite service, warranty repairs, crew training and certification sessions, and product demonstrations.



**PETUAL FASTENERS CO., LTD.**  
**HSIN YU SCREW ENTERPRISE CO., LTD.**

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Http://www.u-teck.com.tw  
Http://www.fastener-world.com.tw/hsin-yu



Multi-Stage Parts

CNC Parts

T.U.J Bolt

Hose Clamp Screw

Thumb Screw

Special Parts



**Best Products & Services**



Steel Bin



Anti-oil Machine



Loader