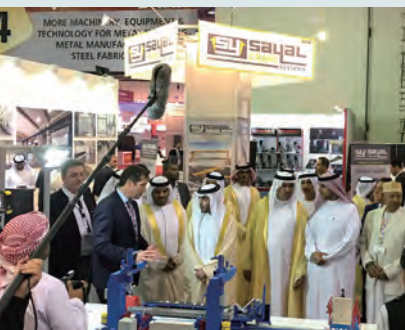


FASTENER WORLD'S GLOBAL EXHIBITION FOOTPRINTS IN 2017



Fasteners World Middle East

JAN 16-19 2017

**FASTENER
WORLD**
Booth Number Hall 6 4116

The show this time had opened since Jan. 16 and lasted through Jan. 19 (making it a 3-day show). Fasteners World Middle East provides fastener and related companies with a platform for views exchange and sharing the latest market intelligence and offers traders, suppliers and manufacturers an excellent opportunity to further develop and expand business to the ME market. Visitors can also learn more about state-of-the-art fastener technology. According to the latest market research of the organizer, the global industrial fastener market is estimated to reach USD 9.5 billion by 2022, with a CAGR of 5.23%. The demand in the ME market for products used in core industries like construction, petrochemical, infrastructure, steel, automotive and aerospace has greatly increased.

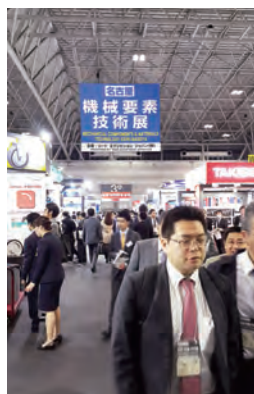


Fastener Fair Stuttgart MAR 28-30 2017

**FASTENER
WORLD**
Booth Number Hall 5 2661

The 7th biennial Fastener Fair Stuttgart has taken place in halls 1, 3 and 5 at the Stuttgart Exhibition Grounds in Germany during March 28th to 30th. For the fastener industry, it was definitely a must-attend international and world's largest fastener fair in 2017. The exhibition floorplan spanned the area of 20,800 m², compared to the last exhibition this amounted to an increase in exhibition space

of 11%. With 895 exhibitors from 46 countries, the exhibition was fully booked. Among all, the host country- Germany had the largest group of exhibitors, with 174 companies in attendance; Taiwan was the biggest group of foreign exhibitors, with 165 exhibitors at the fair; 143 from China and 126 from Italy, which were in the third and fourth place, respectively. The other main exhibitor groups came from India, Turkey, the UK and Spain.



M-Tech Nagoya APR 12-14 2017

**FASTENER
WORLD**
Booth Number Hall 3 2-9

Following the success of the 1st edition of M-Tech Nagoya, the 2nd edition opened its door from April 12 to 14 this year at Port Messe Nagoya. According to the statistics of the organizer, this 3-day event attracted 979 exhibitors and 69,146 visitors which local Japanese exhibitors accounted for as high as 90%. According to the on-site observation of our correspondent, the show was bigger. Last year it only used one hall,

but this year it added a second hall, which mostly comprised exhibitors of dies, tools, hardware, inspection equipment, factory equipment and spare parts.

The next edition will be held from April 11 to 13, 2018. The organizer already reported an 80-90% booth reservation for 2018 right after the show. The show scale next year is expected to grow again.

INAFastener MAR 29-APR 01 2017

**FASTENER
WORLD**
Booth Number Hall C C2-07

INAFastener 2017 is the 2nd Indonesia International Fastener & Fixing Technology Exhibition, which takes place along with INAPA, IIBT. According to the statistics, there were 250 exhibitors from 35 countries and 15,000 visitors from around the world in the 5,000-squaremeter exhibition area. On the first day of the fair (March 29th), a tide of people swarmed into the fairs like INAPA, INABIKE and TYRE & RUBBER INDONESIA. Overall, the buyers who visited



INAFSTENER mostly came from the host country-Indonesia, showing the need on fasteners for local market; the buyers from China were second to Indonesia. Most of the exhibitors visited each other in the exhibition area. The 3rd INAFSTENER will be held from 20-22 March 2018 at Jakarta International Expo (JIEXPO).

Fastener Fair India Mumbai APR 28-29 2017



The 2-day fair was a specialized event dedicated to finished/semi-finished fasteners, machinery, molds & dies and related service. It attracted nearly 200 exhibitors from India, China, Taiwan, Germany, Italy, France and Latvia to showcase their latest technology, products and service at Hall 5 of Bombay Convention & Exhibition Centre. The venue was most of the time crowded during the 2-day event and most of the visitors were local Indian manufacturers, distributors and importers. As there are a large number of manufacturers in India, "machines" became visitors' most inquired product category. However, there were also other manufacturers from local India coming to this fair to search for fastener suppliers.



Design-Build Expo MAY 03-05 2017



The expo was held on May 3rd to 5th for three days, attracting 353 exhibitors from 16 countries such as Australia, Hungary, China, France, Taiwan, Germany, India, Korea, etc. Besides screws and building materials, exhibits also included tiles and kitchen & bathroom accessories. The organizer also held the industry workshops to increase communication and interaction among professionals of this expo. Buyers were mostly local builders and end-users, and they showed interest in long screws and building materials. They also asked the exhibitors whether they had warehouses in Australia, so that they could provide a small amount of demand. The visitors also asked the companies the lowest purchase amounts as well. The chance to get into Australia's local market would be higher if a company has a warehouse or agent in Australia.

Subcon Thailand MAY 17-20 2017



In the fastener zone of the show, there were 25 exhibitors from Taiwan (20 machinery manufacturers and 5 fastener producers). Local Thai exhibitors were mostly trading companies. During the 4-day event, the inflow of visitors never stopped. Visitors were mostly local importers and traders. Thailand is dubbed "The Detroit City in the East."



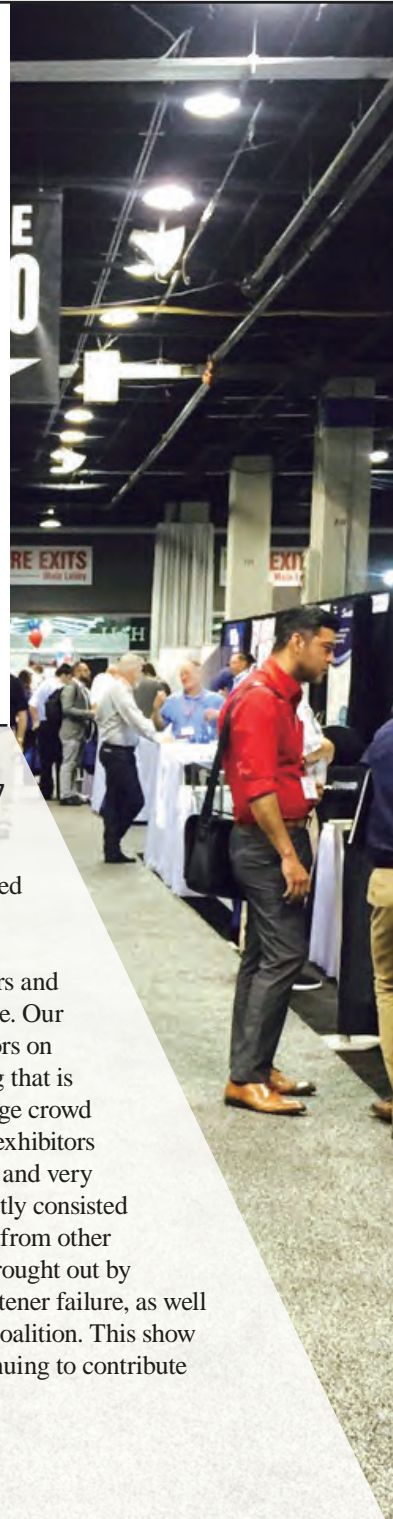
According to a forecast conducted by Frost & Sullivan, the car production of Thailand is expected to reach over 3.2 million units of vehicles by 2018. As a result, many exhibitors and buyers related to the business of auto parts were also present at the show, making this show the best platform for leading brands in the industry to initiate face-to-face business talk with each other.



Fastener Tech JUN 06-07 2017



This year Fastener Tech opened during June 6 and 7 at Donald E. Stephens Convention Center. Exhibitors included fastener makers, importers, service providers and machinery makers coming together at venue. Our special correspondent surveyed the exhibitors on site and found Fastener Tech has everything that is needed for a fastener show despite its scale. There were a huge crowd of people particularly on the first day of the show. Both the exhibitors and visitors thought the show on the whole was high quality and very professional. Our correspondent observed that the show mostly consisted of local American exhibitors and visitors, along with buyers from other countries. The quality and proficiency of this show is also brought out by seminars inviting Fastener Training Institute to speak on fastener failure, as well as by the Fastener Summit presented by Fastener Industry Coalition. This show debuted in 2007 and has reached its 10th anniversary, continuing to contribute values to the fastener industry.





Metaltech MAY 24-27 2017

**FASTENER
WORLD**
Booth Number 1468

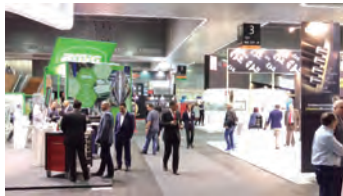
The scale of MetalTech 2017 is greater than before with the attendance of over 2,000 companies from 38 countries in total, bringing various latest and world-leading machine technologies from many fields including electronics, medical, aerospace and automotive components industries. During the show, the organizer held multiple seminars focused on “Industry 4.0” for attendees to exchange with each other and keep up with the latest trend of manufacturing.

The show this year spanned 4 days from May 24 to 27. The first day attracted over 3,000 visitors and the venue was packed with people. Although the show was more tailored to machine tools and metal processing equipment, there were still a great number of visitors inquiring for fasteners, hardware and hand tools, most of whom were makers and traders from local Malaysia. Therefore, we can see that the Southeast Asian manufacturing is still in vibrant development with promising prospect.

Ferro Forma JUN 06-08 2017

**FASTENER
WORLD**
Booth Number Hall 3 C53

The 2017 edition of Ferro Forma opened during June 6-8. The show consisted of 4 halls, with most hardware and fastener exhibitors converging at the 1st and 3rd hall, and a few ones at the 5th hall. Among them, there were around a dozen screw companies. Incoming buyers were mostly local Spanish people, with a few



overseas buyers from countries like the U.S., Canada, Italy, and Israel. Buyers were mostly medium or small importers, traders, and distributors. Some of them have been continuously purchasing from Asian suppliers; some others prefer setting up local warehouses in Spain and shipping directly to the locals. Additionally, there were overseas importers who purchased at the show to sell back home, as well as visitors looking for small hardware and components such as door locks.

Fastener Fair Mexico JUN 20-21 2017

**FASTENER
WORLD**
Booth Number 114

During the 2-day event, the organizer also gave a series of seminars and workshops on related fastening technology and business running principles. Some experts were also invited to analyze the future challenge between USA and Mexico in the seminars and workshops. Visitors were mostly from local Mexico and USA. Local purchasers



were mainly looking for suppliers having local agents in Mexico and most of them would ask first if exhibitors had factories or agents in Mexico. As a result, for suppliers interested in doing business with Mexican customers, having a local factory may be a great start for success. Visitors coming to make their inquiries were mostly manufacturers and importers with demands for certain products, especially screws, nuts and related fastening products.

Fastener Expo Shanghai JUN 22-24 2017

**FASTENER
WORLD**
Booth Number Hall 2 B2007

A new exhibit hall for finished fasteners, construction hardware and building materials was also added this year. Taiwan Pavilion was located at Hall 1 for fastener machinery and accessories, drawing many exhibitors and visitors in attendance. Most of the exhibitors and visitors this year were importers or manufacturers coming to look for products and services best suited to their needs. Around 90% of the visitors were from China. Pushed by the Chinese Government’s policies “2025 Made-in-China” and “One Belt, One Road”, the demand for Chinese fastening products will definitely demonstrate a substantial growth. As a result, Fastener Expo Shanghai has now become the best platform to help many companies get better understanding of Chinese market.



M-Tech Tokyo JUN 21-23 2017



The annual M-Tech Tokyo was again successfully given from June 21 to June 23. According to the data from the show management, last year the total visitor number was 87,285 and the visitor number was even more (88,554). The visitor number on the last day was the highest during the 3-day event. According to the report of Fastener World's correspondent on-site, manufacturers and traders represented half of the visitors respectively and most of the buyers were from local Japan. A few visitors were from other Asian countries, such as S. Korea, Thailand, etc. Most of the buyers came with specific product demands and had already selected some of the booths they would like to visit before coming to the show.

Hand Tools Expo & Fastener Expo

SEP 08-10 2017



The annual 16th edition of Hand Tools Expo & Fastener

Expo 2017 in Mumbai, India has been successfully given at Hall #6 of Bombay Exhibition Centre from Sep 08 to Sep 10. The Expo this year welcomed the enthusiastic attendance



of more than 140 fasteners, hand tools and related hardware suppliers (including 26 exhibitors from local

India, 15 from Taiwan, 98 from China and 1 from Japan) eager to tap into the most popular and fastest growing market in South Asia. Exhibit profiles of the 2017 edition included hand tools, power tools, air/pneumatic tools, fasteners, fastening tools, automotive tools, MRO tools, DIY tools, garage tools, abrasives, garden tools, safety tools and accessories. Visitors of the Expo were mostly exporters, importers, distributors, traders, retailers, industry suppliers, etc.



Expo Nacional Ferretera

SEP 07-09 2017



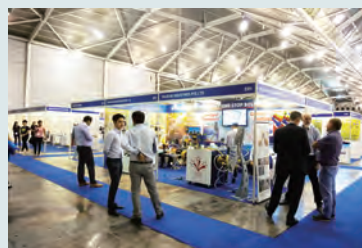
The 29th Expo Nacional Ferretera was held in Guadalajara, Mexico, on September 7-9, 2017. The

show attracted 809 exhibiting companies from 19 countries, including Brazil (4 companies), Canada (3), Chile (2), China (309), Cyprus (8), Columbia (15), South Korea (41), Ecuador (9), Spain (20), U.S. (81), India (104), Italy (50), Malta (40), Mexico (44), Panama (47), Puerto Rico (3), Taiwan (19), Turkey (6), and Venezuela (4). Participating buyers were mostly from Mexico and other Latin American countries. Most of the buyers who approached Fastener World's booth were makers/importers/distributors looking for hand tools, pneumatic tools, and fasteners. Notably, most buyers would start by asking whether their targets have local factories or offices; therefore, any company interested in entering the Mexican market is suggested to look for local agents to collaborate with.

Torque Expo Singapore SEP 19-20 2017



The first edition in Singapore EXPO this year successfully drew the attendance of exhibitors from Taiwan, Vietnam, China and Singapore, who were eager to extend their reach to the fasteners, hand tools and hardware market in Southeast Asia. Torque Expo held in Singapore with a vast trade hinterland was a new



adventure for the show organizers and exhibitors. Through exhibiting and face-to-face contact with local buyers and visitors, exhibitors could not only get a clearer picture of the current industrial development in Southeast

Asian countries (such as Singapore, Malaysia, Indonesia, Vietnam, Thailand, Philippines, etc), but also construct a solid base for future business expansion in the region.

Grand Opening of M-Tech Osaka 2017 OCT 04-06 2017



The 20th edition of M-Tech Osaka was successfully held from Oct 4th through Oct 6th in 2017. There were 208 first-time exhibitors from Japan and overseas countries this year and the total exhibitor number reached 1,250. The big show were divided into 3 sub-exhibitions, which were "Design & Manufacturing", "Mechanical Components", and "Facilities & Peripherals". These sub-exhibitions offered buyers different options and approaches to target the suppliers they need or the companies they would be of interest to collaborate with.

The organizers also did a very good job this year. For example, on the opening day, they held a session specifically created for all exhibitors to help them gain more orders during the show. They even invited well-known and industry

leading purchasers to list the items they would like to purchase this time, so exhibitors could prepare well first and try their best to gain orders from these purchasers.

According to the on-site observation of Fastener World correspondent, visitors were mostly product designers/researchers/developers, and the second largest visiting group were purchasers, owners and managers. Visitors from different regions and industry sectors gathered under one roof to exchange intelligence and discover new business opportunities.

The organizers also added that the total visitors number during the 3-day event reached 36,939 and the number of registered attendees to the seminars given during the show reached 7,301.



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METALEX Vietnam 2017

OCT 12-14 2017

The 11th edition of METALEX Vietnam has been conducted from October 12 - 14 at Saigon Exhibition and Convention Center (SECC), with 12,565 visitors, and the presence of leading pioneer brands has provided encouraging impetus to the manufacturing industry.

The powerful combination of three shows, “METALEX Vietnam 2017”, “Electronics Assembly 2017” and “Industrial Components & Subcontracting Vietnam 2017” as well as the constellations of technology providers representing 500 brands from 25 countries, accompanied by 10 International Pavilions from 7 countries and territories (China, Germany, Japan, Korea, Singapore, Taiwan and Thailand) successfully introduced advanced metalworking solutions, latest electronics assembly technologies and high quality industrial grade parts.

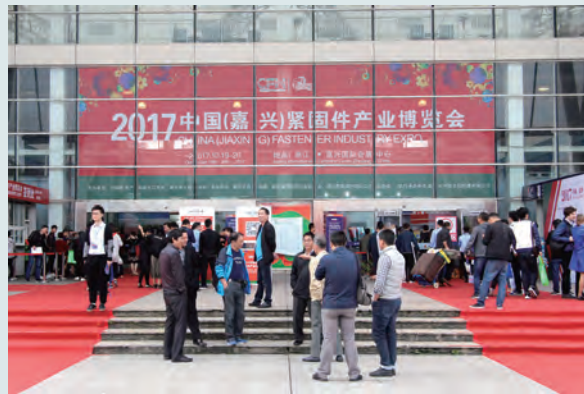
Mr. Suttisak Wilanan - Deputy Managing Director of the organizer Reed Tradex shared the result “METALEX Vietnam 2017” reporting record new visitor number at 12,565, underlining the trade fair’s status as one of the most important industry events for manufacturing community in Vietnam. More and more trade visitors are also coming from abroad (34 countries). Apart from Vietnam, visitors predominantly came from Japan, China, Singapore, Korea and Thailand.

The next edition of “METALEX Vietnam 2018” will be held from 11 – 13 October 2018 at Saigon Exhibition and Convention Center (SECC) in Ho Chi Minh City.

China Jiaxing Fastener Industry Expo OCT 19-20 2017

FASTENER
WORLD
Booth Number 105

The 7th China Jiaxing Fastener Industry Expo kicked off at Jiaxing International Exhibition Center on October 19th -20th this year. The show has been successfully



held for seven times since 2011. The previous edition spanned the area of 13,000 sq. meters, and the edition this year started using the space on the second floor, which expanded the scale of the show. Jiaxing City of China boasts the

title of “fastener production base of China,” with more than 3,000 manufacturers based in the area and 80% of the products exported to the global markets. Echoing the theme of “effectiveness is the unyielding principle,” the show drew 321 exhibitors and buyers from over 80 countries as well as territories, and its booths booked increased up to 546. The exhibits included high-end fasteners for aerospace and automotive industries, standard fasteners, non-standard fasteners, manufacturing equipment, along with inspection devices, etc. This year the show featured “Green and Eco-Friendly, Manufacturing and Developing”. Fastener World also took part in the show to observe the current Chinese fastener market and brought back the latest information to Taiwanese fastener industry. The next show is expected to take place again at Jiaxing International Exhibition Center from November 2nd to 3rd, 2018.



China International Hardware Show OCT 22-24 2017

FASTENER
WORLD
Booth Number Hall 5.2 C068

The 17th China International Hardware Show (CIHS) concluded successfully at National Exhibition and Convention Center (Shanghai) on October 22-

24. Acclaimed as the Asia’s largest and world’s second largest international specialized hardware show, the show has succeeded in reinforcing the domestic market, and creating a trading channel to connect with global clients for China as well as a platform for overseas enterprises to enter Chinese hardware market and international markets. A variety of products were displayed at the show this year, including building hardware & DIY fasteners, locks, security products & accessories, mechanical & electric equipment, processing & manufacturing equipment, hand/power/pneumatic tools, etc. The exhibition spanned the total area of 150,000 sq. meters and brought over 3,000 corporations from nearly 20 countries, along with more than 50,000 professionals and buyers from 85 countries around the globe, demonstrating the vibrant vitality of the hardware industry. The next show will kick off again at National Exhibition and Convention Center (Shanghai) on October 22-24, 2018.

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FASTENER WORLD
Booth Number Hall 7 d128

Korea Metal Week

OCT 24-27 2017

The 12th Korea Metal Week (also known as International Metal Industry Technology Exhibition) took place at KINTEX on October 24-27 this year. The show aims at introducing new technology and equipment to satisfy the huge demand



of Korean machinery market, providing a professional platform for manufacturers that have interests in entering Korean market. The four-day event spanned the area

of 22,580 sq. meters and covered two halls, drawing 396 exhibitors from 26 countries and areas around the globe. With the scale of 862 booths, major exhibitors were mostly from Korea and India, other exhibitors from Asia, Europe, and the US, etc. also attended the show. This year the show was divided into 11 various thematic exhibit areas: Fastener & Wire, Die Casting & Foundry, 3D Printing Technology, Laser & Sheet Metal Processing, Press & Forging, Tube & Pipe, Metal Surface Treatment & Painting, Pump Technology, Automobile/Shipbuilding & Machine Parts, Aluminum, and Composite. Plus, Korea Composite Show, KOMAF, as well as Tool Tech were concurrently held during the event. There were 45 fastener and wire exhibitors, most of which were Korean companies. Fastener World along with 3 Taiwanese exhibitors also participated in the show to observe the current Korean fastener market and business opportunities, strengthening the interactions with local fastener industry. The next show is scheduled to take place again at KINTEX from October 30th to November 2nd, 2018.

FASTENER WORLD
Booth Number C13

Expo F OCT 24-26 2017



Expo F, the most specialized hardware show in Central America and the Caribbean region, successfully made its first debut on Oct. 24-26, 2017 at Atlapa Convention Center in Panama City. This show attracted a myriad of exhibitors from home and abroad, who showed high interests in developing Latin American & the Caribbean hardware markets. Fastener World also booked a stand at the show this year to help relevant Taiwanese industries discover business

opportunities and reinforce marketing for their brands. According to the organizers, the aim of Expo F 2017 was to facilitate the improvement and progress in the regional hardware industry, boost industrial collaboration and offer a wide gateway for companies to expand business to Latin American & the Caribbean new emerging hardware markets. In addition, according to Fastener World's show correspondent on-site, Expo F was the best platform for relevant hardware companies to exchange industrial intelligence with each other and the best observatory to get a clear picture of the current market trends and developments in the region. During the 3-day event, exhibitors not only showcased their latest hardware products, technology and patents, but also tried to locate the most potential purchasers and business partners at the event.