

Greatest Moments to Remember: Fastener World **in 1996** *compiled by Fastener World*



1996

The fastener industry continues to march forward every year through the acquisition of certificates, building new plants, attending exhibitions or participating in events held by associations. The year 1996 is, of course, no exception! Let's now look back at the glorious time of the fastener industry in 1996.

The Acquisition of Int'l Certificates is One of the Requirements for Increasing Product Quality and Gaining Customers' Trust

San Shing Fastech, Being First to Get ENTELA QS9000 Certification in Asia Pacific



The certification of QS9000 was created by Ford, Chrysler and GM in 1988, which is for creating a consistent quality control system adopted among these three car manufacturers to lower costs and benefit customers and end-users. This certification was revised in 1995. The objective of this certification is to encourage car manufacturers and their associate upstream/downstream suppliers to implement the QS9000 system and with the standardization, rationalization and continuous improvement,

they can prevent themselves from making mistakes and waste and can lower the cost. This certification can replace the various forms of certification from different car manufacturers and avoid unnecessary repetitive certification procedures.

During the audit of certification, San Shing did not receive any guidance from other parties at all and got the approval only with its own effort, which completely shows the business philosophy of San Shing- "Quality is everything!"



Wan Yi Tool Certified to ISO 9002

In order to reinforce the corporate structure and improve its quality management system to achieve continuous progress, Wan Yi Tool started its certification process in 1995 and was the first punches and molds manufacturer in Taiwan to be successfully certified to ISO9002 in March 1996. Passing the certification is only the first step for Wan Yi and Wan Yi will continue to work with its team and the entire industry in the future.



Siquar Hardware Certified to ISO 9002

After 9 months of preparation, Siquar Hardware Industry Co., Ltd. was finally certified to ISO 9002 in April 1996. Under the leadership of President Pan, who cared about every detail with a unique insight to the market and has persisted in producing high quality products, Siquar, though influenced by many economic downturns, reported more than NTD0.3 billion revenue in the year. As a result, it definitely deserves the certification of ISO 9002.



Chueng Teh Screw Certified to TÜV and ISO 9002

Chueng Teh Screw Co., Ltd. (once the largest wood screw manufacturer in Taiwan) was certified to TUV and ISO 9002, a proof that Chueng Teh's product quality had been compliant with international standards. At that time, Chueng Teh spared no effort to introduce the ISO 9002 quality management system to every corner of its company in order to fully improve its quality and increase the profit margin.



Even a Small Company Can Make a Difference: Golden Tsann Yuh Certified to ISO 9002

At that time Golden Tsann Yuh was only a company with 15 employees, but its annual revenue already reached NTD 70 million. In the 1920s, almost every big company was working hard to apply for certification. President Tsai said, "Who said that small companies do not need to apply for ISO certification? Those big companies could do it, Why couldn't we do it?" With stable quality and high customer satisfaction, Tsann Yuh was also certified to ISO 9002.



Say No to Price Cutting Competition: Fortune Bright Industrial Co., Ltd. Certified to ISO 9002

The application for certification is very complicated and it requires the effort of all employees and may cost a fortune. However, in order to avoid the direct competition with the low cost products and labor force of China and South Eastern Asian countries, President Tseng of Fortune Bright thinks that receiving certification is a necessary way to go and it means continuous progress. Fortune Bright was certified to ISO 9002 in Sep 1996, which later proves to have increased its quality, reinforced employee cohesion and boosted its sales.



The Laboratory of Ofco Industrial Corp. was A2LA Accredited

Ofco Industrial Corp. was certified to ISO 9002 in April 1995 and its laboratory was accredited by A2LA in 1996. The QS 9000 and ISO 14000 quality management systems were later introduced into the quality control system of the company. Ofco continues to rationalize its management system, introduce automated production and seek high quality of products. It wishes to become a company with a diversified product portfolio in the international market.



Exhibiting Worldwide. Taiwanese Fastener Industry Continues to Shine Bright in the Global Market

Fastener Fair in Singapore in 1996

Fastener Fair in Singapore held in June 1996 by British Interfama -Brooks Exhibition Pte Ltd welcomed exhibitors from Germany, UK, Switzerland, Japan, Taiwan, Malaysia, India, China, Italy, Australia, Indonesia, USA, Singapore, etc.

The Taiwan delegation led by former TIFI Chairman George Hu was the largest national exhibitor delegation during the fair. Mr. Te-Nan Sun (former TIFI consultant) was also invited by the organizer to give a speech at the technical seminar held during the opening day.



Charitable Contributions of TFTA in 1996

After donating an ambulance in 1994 and giving a blood donation event for members in 1995, at the end of 1996 TFTA members under the appeal of former Chairman Kosky Yen also donated NTD 310 thousand worth of computers and food to those in need. One of the units that received the donations was St. Teresa Opportunity Center in Tainan.



Mr. George Hu was Re-elected to be TIFI Chairman in the 11th Election

In 1996, TIFI had 989 members from 313 companies. During the 11th TIFI election, the new Chairman, 27 directors and 8 supervisors were elected. Before the election, many members had expressed their support to Mr. Hu, so without a doubt Mr. Hu was successfully re-elected as the TIFI Chairman. On Dec 14 of the year, 150 TIFI members attended the annual meeting and Chairman Hu gave his speech at the opening ceremony.



Chun Yu Invested in the Setup of Its Factory in Dongguan, China

Chun Yu invested nearly USD 10 million in setting up its factory in Dongguan (China), with a monthly capacity of 6,000 tons of screws, nuts and wires. The 400 thousand sq. meters factory, after Chun Yu's U.S. branch and factories in Indonesia and Thailand were built, was the largest overseas investment project of Taiwanese fastener industry at that time. Through these overseas investment projects, the competitiveness of Chun Yu was strengthened, creating a sustainable prospect for the company.



Locksure Inc. Opened New Stainless Steel Washer Plant in Vietnam

In response to the drastic change in the domestic manufacturing industry and meet global buyers' needs, Locksure Inc. decided to set up its plant in Vietnam for manufacturing washers for fasteners. The quality of its products made in Vietnam was equivalent to those made by the parent company in Taiwan, making the company fully trusted by buyers and adding another A+ to Locksure.



Fang Sheng President Chao Chin Tsai Awarded the Model of Young Entrepreneurs

President Chao Chin Tsai of Fang Sheng Screw Co., Ltd. grew up in an ordinary family. He suspended his schooling in junior high because his family could not afford the intuition fee. Later, he started to work as a suit tailoring apprentice. In the 1970s when Taiwanese fastener industry began to emerge on the global stage, President Tsai made a big decision to start his business with his brother. However, owing to insufficient capital, President Tsai's parents were against it. But President Tsai did not give in and finally persuaded his parents. In the beginning, the capital of the company was only NTD 30 thousand and in 1996 its profit reached NTD 30 million. The factory area increased from 1,320 sq. meters in the beginning to 8,840 sq. meters in 1996. The total employee number also increased from 5 in the beginning to more than 100 in 1996. These are all Fang Sheng's progress. As a result, President Tsai was award the "Model of Young Entrepreneurs" in that year, which was a very significant honor of Taiwanese fastener industry at that time.

