

03/06-08**Int'l Hardware Fair Cologne**

The biennial Int'l Hardware Fair Cologne attracted 44,000 trade visitors from 124 countries and 2,670 exhibitors from 55 countries around the world. The venue spanned the area of 144,000 sq. meters. Over 86% of the exhibitors were from abroad, with the highest growth in the number of German exhibitors (+6.3%). There was also a great percentage of exhibitors from European countries such as France, UK, Italy, and Spain. The organizer also gave a brief presentation on the topic "B2B Marketplace in 2016" as well as an "EISEN Awards 2016" ceremony. The next fair is scheduled to take place again on Mar. 4-6, 2018.

**04/04-08****Wire Düsseldorf**

The biennial Wire Düsseldorf attracted more than 2,600 exhibitors from global fastener-related industries. The venue was very crowded during the 5-day exhibition. 16 exhibition halls were open this year and the halls used spanned the area of 110,900 square meters. In the "Wire" area, 1,337 exhibitors from 53 countries registered their participation. European exhibitors mainly came from Italy, Belgium, France, Spain, Austria, Netherlands, Switzerland, Turkey, UK, Sweden, and Germany. Overseas exhibitors were mainly from the U.S., South Korea, Taiwan, India, Japan, and China. The "Fastener Technology" area in Hall 15 was especially arranged, offering buyers a very efficient and effective communication platform for satisfying their one-stop fastener purchase demand.

**04/11-13****Taiwan Int'l Fastener Show**

The biennial Taiwan Int'l Fastener Show successfully took place at Kaohsiung Exhibition Center. Over 400 domestic and overseas exhibitors came to exhibit their latest fastening technology, products, and service. Most of the exhibitors were from Taiwanese fastener industry, but there were also some overseas exhibitors from India, China, and other countries. Visitors mainly included fastener professionals from N. America, Japan, Europe, Russia, etc. With the success of the show last year, exhibitors participated to maintain good relationships with existing customers, looking for potential business partners, exhibiting new products, and promoting the images of their companies. The next edition will be held again in 2018.



03/30-31

Fastener Fair Turkey

Turkey is a critical connector between the developed western Europe and the developing central and eastern Europe. The biennial Fastener Fair Turkey attracted a large number of international fastener and equipment companies to exhibit in the venue, Hall 9 and 10 of Istanbul Expo Centre. Our correspondent on site reported, "In addition to local Turkish exhibitors, other exhibitors from Germany, Spain, and even more than 20 exhibitors from Taiwan all came to exhibit this year." Istanbul Expo Centre is close to an airport and hotels. The surrounding rapid transit system is well developed and convenient for visitors and exhibitors. This show is no doubt the best way to tap into the Turkish fastener market.



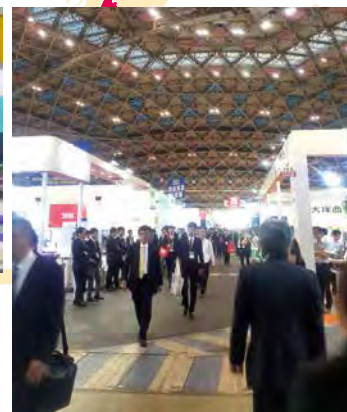
Fastener World's Exhibition Footprints in 2016

04/19-21

M-Tech Nagoya

M-Tech Nagoya held at Portmesse Nagoya was held for the first time. As Nagoya is also one of the important industrial, commercial, and transportation hub in central Japan, this show attracted tens of thousands of visitors.

Main exhibits were fasteners/mechanical springs, materials & fabrication technology, surface treatment & modification, hand/machine tools, mechanical parts & related products, motion technology/motor, fluid power transmission/tube components, testing/measuring/sensor, deburring & industrial cleaning, etc. The organizer especially arranged an exhibiting area for fasteners. More than 30 fastener companies from domestic Japan and other countries came to exhibit. Exhibitors were mostly Japanese companies and visitors were mostly R&D engineers, product engineers, manufacturing engineers, repair & maintenance engineers, purchasing managers, etc.

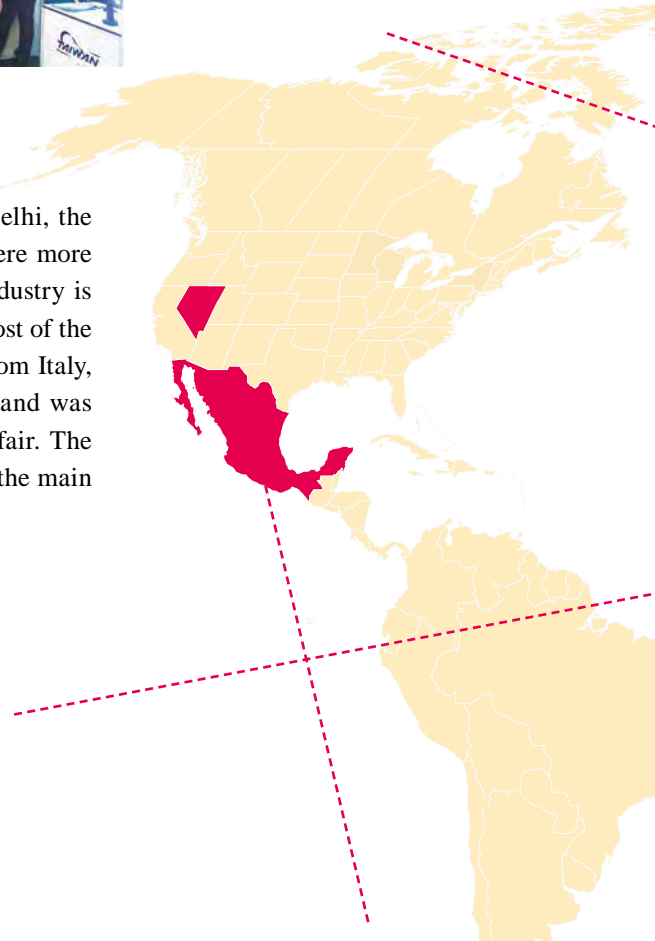


05/12-15**Myanmar Int'l Building Material, Hardware & Tool Exhibition**

Myanmar Int'l Building Material, Hardware & Tool Exhibition 2016 was successfully given at Tatmadaw Exhibition Hall (Yangon). Exhibits included lighting materials, hand tools, building hardware, decorative hardware, hardware accessories, abrasives, paint, floors & tiles, electrical systems, related machines, to name a few. Many companies came to exhibit for assessing the possibility of the Myanmar market. Traditional industries of Myanmar still show great demand. On the other hand, the Myanmar government has recently announced an 8-year tariff-free favorable measure for foreign investors, which is expected to boost exponential growth in the demand for building materials in the future 10 years.

**05/19-20****Fastener Fair India**

The annual Fastener Fair India 2016 was successfully held in New Delhi, the nation's political, economic, and cultural capital in northeastern India where more than 22.8 million people live. The development of the local automotive industry is the reason the fair could always attract so many domestic/foreign buyers. Most of the exhibitors this year were local companies, but there were still exhibitors from Italy, Germany, Taiwan, and China. Every stand was crowded with visitors during the 2-day fair. The next fair in 2017 will return to Mumbai, the main fastener manufacturing area of India.

**06/01-02****Fastener Fair Mexico**

The biennial Fastener Fair Mexico has been successfully given at the World Trade Center (Mexico City), attracting over 100 exhibitors from Mexico, USA, Canada, Turkey, Brazil, Taiwan, Germany, Thailand, Spain, Malaysia, India, and China. With the successful results of the previous fastener fair and the continuously growing market demand in Mexico, the second edition showed an increase of 23% in exhibition space. The fair this year attracted many buyers from Mexican manufacturing industries (especially automotive production, automotive components, and home appliance) to make inquiries or place orders. In addition, there were also many buyers from Panama, Brazil, Colombia, USA, and Canada coming to visit the fair to locate possible business cooperation opportunities.



06/23-25 Fastener Expo Shanghai

Fastener Expo Shanghai 2016 took place at Shanghai World Expo Exhibition & Convention Center, utilizing Hall 1 (for machinery, wire, molds & dies, consumables) and Hall 2 (for finished fasteners & parts), with a total exhibiting area of 42 thousand square meters and as many as 750 exhibiting companies in attendance. Exhibitors were mostly manufacturers while traders and distributors were the 2nd largest exhibiting group. Overseas visitors were mainly from USA, the Middle East, Turkey, Italy, India, Japan, and Hong Kong, interested in purchasing bolts, nuts, screws, washers, electric tools, industrial fasteners, rivets, equipment, tooling & dies, materials, and surface treatments.



05/04-06 DesignBUILD Melbourne

The annual DesignBUILD 2016 successfully took place at Melbourne Convention & Exhibition Center. It is the only trade show in Australia dedicated to construction hardware, building materials, and related trade activities. Many professionals from the industry sectors such as construction, design, and building materials all came to the show to see new products, new materials, and new industrial trends. Exhibits ranged from building materials, hardware, glass, to various tools, sanitary ware, lighting, doors & windows, etc. Visiting buyers could make the most of this show to make inquiries and find their own business partners. With more than 30 years of show history, DesignBUILD can always attract nearly 7,000 professionals from related industries every year. The next DesignBUILD will return to Sydney in 2017.



08/12-15 Project Kenya

Project Kenya 2016 was held at Kenyatta International Convention Center, attracting many exhibitors and visitors interested in discovering opportunities of supplying their products to the Kenyan market and expanding business to COMESA. Exhibitors came from the industries of construction materials, industrial & security equipment, electricity & lighting, and energy & power. Visitors were mostly developers, traders & wholesalers, construction professionals, contractors, government officials, civil mechanical & electrical engineers, subcontractors, etc. With several projects ongoing or under plan, such as the construction of airports, railways, and power plants, Kenya continues to show tremendous demand for related fasteners, building materials, and fixing products.



09/08-10 Expo Nacional Ferretera

Since its 1st edition in 1989, Expo Nacional Ferretera has been the most representative int'l hardware show in Latin America. The 60,000 sq. meters floorplan attracted many government officials, hardware retailers and distributors to visit, showing the influence of this show in Latin America. With the successful results of the past 26 years, this show showed increasing exhibitor number, floorplan, and visitors again this year. Exhibits of this show included hardware & tools, machinery hardware, sanitary ware, gardening products, lighting materials, etc.



10/03-05 Abu Dhabi Hardware Show

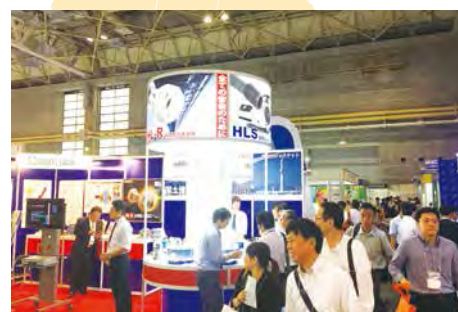
This was the first and only exhibition specialized for hardware in Abu Dhabi, which was held in Hall 2 (ADNEC). This show was an excellent platform for relevant companies to showcase their latest products and innovative technology to the UAE and other adjacent countries. Visitors were mostly industrial professionals such as CEOs of import traders, sales representatives, and managing directors from the UAE and GCC countries (e.g., Oman, Kuwait, Saudi Arabia, Qatar, Bahrain, etc.) Well-known hand tools suppliers such as DEWALT, Bosch, Stanley Black & Decker, Metabo, and Wera also participated in this show.



09/26-29

Wire China (Fastener Special Zone)

The biennial Wire China attracts professionals every year to exchange views about the latest industrial development and applications. This year exhibits included wire production and more sophisticated machines, wire forming machines, wire coiling machines, fastener & spring fabricating & machining machines, processing equipment, inspection & monitoring technology, etc. The total floorplan was 97,000 sqm, attracting over 1,650 brands. There were 42,199 professional buyers from more than 80 countries and areas. Visiting buyers were from automotive, construction, railway, machinery, motorbike, electronics, hardware, instrument, petrochemical, trading, aerospace, military, wind power, shipbuilding industries, etc. Overseas purchasers were from UK, Norway, Indonesia, Vietnam, Korea, Pakistan, Mexico, India, Iran, UAE, Taiwan, Canada, Ghana, Australia, Thailand, Latvia, Turkey, Germany, Malaysia, Spain, Japan, etc.



10/05-07

M-Tech Osaka

The 19th M-Tech Osaka has successfully taken place at INTEX Osaka. Exhibits of this show included metal processing technology, fasteners, springs, bearings, tubes & pipes, CAD/CAM/CAE, 3D printers and supply chain management solutions, admired by global leading manufacturers and purchasers. Fasteners, automotive components, and processing mechanical lathes suppliers from Japan, S. Korea, Taiwan, China, etc. came to exhibit in the same venue. A variety of latest fastening solutions, fasteners and machines with the most innovative technology from these exhibitors were also presented onsite. Most of the buyers coming to this show were purchasers and manufacturers from Japan and S. Korea, as well as other buyers from Hong Kong, Singapore, and Israel.

10/12-14

Taiwan Hardware Show

This show was once again held in the hardware manufacturing heartland of Taiwan- Taichung, showing the flexible manufacturing procedures and advanced R&D capability of Taiwanese hardware suppliers. Visitors were mostly from Japan, S. Korea, USA, Australia, India, Germany, Singapore, etc. Following the successful results of the show last year, the show in 2016 was larger and up to 70% of exhibitors were exhibitors last year. It comprised 8 exhibit zones: Tools & Accessories, Locks, Fasteners & Fixings, Building Materials & Hardware, Gardening & Outdoors, Aftermarket & Auto Parts, Hardware Machinery & Facilities, and Security. Events like “Industrial Forum” and “New Product Release” for information & technology exchange were also held.



10/19-22

Korea Metal Week

The 2016 edition took place at KINTEX, attracting over 400 exhibiting companies from nearly 30 countries and over 30,000 professional buyers. The 10 exhibit areas included: fastener & wire, die casting & foundry, automobile & machine parts, press & forging, tube & pipe, metal surface treatment & painting, 3D printing technology, material/process engineering/composite, aluminum, laser & sheet metal processing. Korea Metal Week is currently the largest industrial trade show in South Korea, which not only offers local Korean fastener & industrial components suppliers the opportunity to demonstrate their advanced and innovative products, but also opens a gate for foreign companies to expand their business to the local Korean market.



10/14-16 Wenzhou Int'l Fasteners, Spring & Equipment Exhibition

This exhibition given at Wenzhou Int'l Convention & Exhibition Center was the largest fastener exhibition in Zhejiang Province (China). As the fastener industry plays a key role in supporting the economic development of Wenzhou, there are currently more than 1,000 fastener and related companies in the city. Moreover, with over 40 years of industrial development, the fastener industry in Wenzhou has represented more than 20% of the total economic output of the city. It offers up to 14,000 types of products and its annual production value is more than RMB 8 billion, making Wenzhou one of the 3 largest fastener manufacturing bases in China. 5 halls were used and exhibits included CNC lathes, laser industry, robots, springs, fasteners, tools & dies, and surface treatment industry.



10/21-23 China International Hardware Show

The 16th National International Hardware Show (CIHS) took place at National Exhibition and Convention Center (Shanghai). As the Asia's largest and the world's 2nd largest international specialized hardware show, CIHS has been one of the most industry leading hardware shows around the world. The 3-day event last year attracted nearly 50,000 specialized buyers from 93 countries to make their inquiries and place orders, making the show the best interactive platform to connect global customers and the access to local Chinese market. In order to promote the internationality of this show, the organizer also arranged a series of events such as India Import & Export Summit, China Abrasives Export Forum, Business Matching for Foreign Buyers, etc. to facilitate interaction and views exchange among traders and suppliers. The organizer has also announced that the show will be held on Oct. 21-23 every year in the future. ■

