

2019第一季美國手工具進出口統計分析

U.S. Import and Export of Hand Tools - Q1 2019

by Sabrina Rodriguez

Data note: The data for this article is derived from the US Census trade statistics. US Census trade statistics analyze imports and exports on all modes of transportation. That value is calculated in USD by general CIF for imports and FOB for exports. Hand tools in this article are defined as any product under HS Codes 820411 (spanners and wrenches, hand operated, non-adjustable), 820412 (spanners and wrenches, hand operated, adjustable), 820420 (socket wrenches with or without handles), 820510 (drilling, threading or tapping tools), 820540 (screwdrivers and parts thereof), 820720 (dies for drawing or extruding metal), 820740 (tools for tapping or threading), 820790 (interchangeable tools others, and parts thereof).

Have the Recent Changes on Steel Tariffs Impacted the US Market of Hand Tools?

Major US steel importers have faced continuous challenges over the last year due to fluctuating tariffs on Chinese imports. The increase on Chinese tariffs have impacted the cost of all the raw materials that are being imported into the US for manufacturing, but have also impacted the cost of imported hand tools. An increase on tariffs ultimately ends up impacting both the imported goods, but also the domestically manufactured goods.

Due to the Chinese tariffs, major importers of hand tools such as Stanley Black & Decker and major distributors of hand tools such as The Home Depot have been impacted. Has the tumultuous political climate caused some of the major US hand tool importers to begin to reconsider their sourcing strategies? What kind of financial impact are major hand tool importers like Stanley Black & Decker facing due to the increase in steel tariffs?

US Imports of Hand Tools - Has There been a Significant Increase in 2019?

US Imports of hand tools classified under 820420 and 820411 have shown the most significant increases in Q1 of 2019 by comparison to Q1 of 2018. During the first quarter of 2019, imports of 820420 increased by a total value of \$22,527,134 and imports of 820411 increased by \$21,613,556. US imports for most other hand tools are also on a steady incline. Hand tools classified under 820540, 820740 and 820412 all increased in Q1 of 2019 by more than 10%. On the other hand, imports for hand tools classified under HS categories 820790 and 820720 decreased in Q1 of 2019. 820790 reflected the largest decrease of \$1,584,138 followed by 820720 with a decrease of \$1,278,287. Overall, imports of hand tools increased by a notable 18% in Q1 of 2019 which translates to a total of \$55,619,727 more than in Q1 of 2018.

Imports of Hand Tools to the U.S.

Figures hold to seasonal adjustments and rounding Source: U.S. Census Bureau.

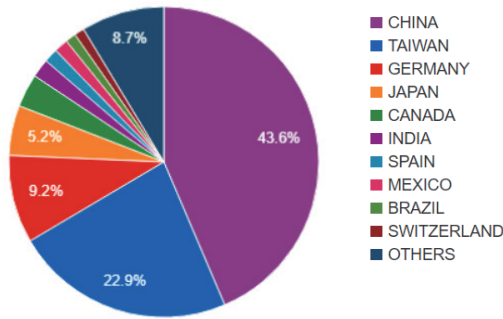
Product HS(6)	2018 Q1		2019 Q1		Volume Change	
	General CIF Value US\$	%	General CIF Value US\$	%	General CIF Value US\$	%
820790 - Interchangeable Tools Others, and Parts Thereof, of Base Metal	92,092,271.00	28.79	90,508,133.00	24.10	-1,584,138.00	-1.72
820420 - Socket Wrenches With or Without Handles, Drives and Extensions, and Parts Thereof, of Base Metal	57,230,985.00	17.89	79,758,119.00	21.24	22,527,134.00	39.36
820411 - Spanners and Wrenches, Hand-Operated, Non-Adjustable, and Parts Thereof, of Base Metal	58,105,218.00	18.17	79,718,774.00	21.23	21,613,556.00	37.20
820740 - Tools for Tapping or Threading, and Parts Thereof, of Base Metal	31,137,602.00	9.73	37,035,511.00	9.86	5,897,909.00	18.94
820540 - Screwdrivers, And Parts Thereof, of Base Metal	32,125,779.00	10.04	35,466,683.00	9.45	3,340,904.00	10.40
820412 - Spanners and Wrenches, Hand-Operated, Adjustable, and Parts Thereof, of Base Metal	25,894,475.00	8.10	30,578,317.00	8.14	4,683,842.00	18.09
820720 - Dies for Drawing or Extruding Metal, and Parts Thereof, of Base Metal	20,212,457.00	6.32	18,934,170.00	5.04	-1,278,287.00	-6.32
820510 - Drilling, Threading or Tapping Tools, and Parts Thereof, of Base Metal	3,061,367.00	0.96	3,480,174.00	0.93	418,807.00	13.68
General Total:	319,860,154.00	100.00	375,479,881.00	100.00	55,619,727.00	17.39

Retrieve all records where : Product HS(6): 820411 - spanners and wrenches, hand-operated, non-adjustable, and parts thereof, of base metal, 820412 - spanners and wrenches, hand-operated, adjustable, and parts thereof, of base metal, 820420 - socket wrenches with or without handles, drives and extensions, and parts thereof, of base metal, 820510 - drilling, threading or tapping tools, and parts thereof, of base metal, 820540 - screwdrivers, and parts thereof, of base metal, 820720 - dies for drawing or extruding metal, and parts thereof, of base metal, 820740 - tools for tapping or threading, and parts thereof, of base metal, 820790 - interchangeable tools others, and parts thereof, of base metal



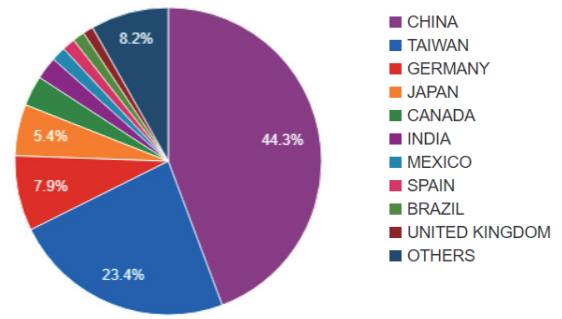
US Imports, Q1 2018, by Country of Origin

Top Country of Origin - 2018 - Q1 - General CIF Value US\$



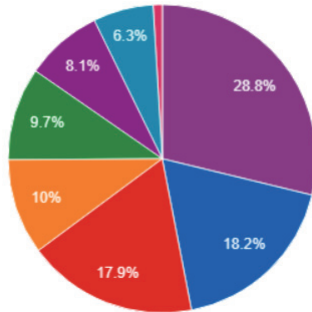
US Imports, Q1 2019, by Country of Origin

Top Country of Origin - 2019 - Q1 - General CIF Value US\$



US Imports, Q1 2018, by HS Code

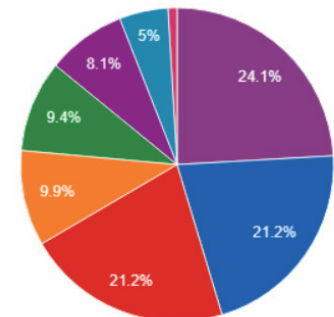
Top Product HS(6) - 2018 - Q1 - General CIF Value US\$



- 820790 - Interchangeable tools others, and parts thereof, of base metal
- 820411 - Spanners and wrenches, hand-operated, non-adjustable, and parts thereof, of base metal
- 820420 - Socket wrenches with or without handles, drives and extensions, and parts thereof, of base metal
- 820540 - Screwdrivers, and parts thereof, of base metal
- 820740 - Tools for tapping or threading, and parts thereof of base metal
- 820412 - Spanners and wrenches, hand-operated, adjustable, and parts thereof, of base metal
- 820720 - Dies for drawing or extruding metal, and parts thereof, of base metal
- 820510 - Drilling, threading or tapping tools, and parts thereof, of base metal
- Others

US Imports, Q1 2019, by HS Code

Top Product HS(6) - 2019 - Q1 - General CIF Value US\$



- 820790 - Interchangeable tools others, and parts thereof, of base metal
- 820420 - Socket wrenches with or without handles, drives and extensions, and parts thereof, of base metal
- 820411 - Spanners and wrenches, hand-operated, non-adjustable, and parts thereof, of base metal
- 820740 - Tools for tapping or threading, and parts thereof of base metal
- 820540 - Screwdrivers, and parts thereof, of base metal
- 820412 - Spanners and wrenches, hand-operated, adjustable, and parts thereof, of base metal
- 820720 - Dies for drawing or extruding metal, and parts thereof, of base metal
- 820510 - Drilling, threading or tapping tools, and parts thereof, of base metal
- Others

Imports of Hand Tools to the U.S.

Figures hold to seasonal adjustments and rounding Source: U.S. Census Bureau.

Country of Origin	2018 Q1		2019 Q1		Volume Change	
	General CIF Value US\$	%	General CIF Value US\$	%	General CIF Value US\$	%
CHINA	139,384,334.00	43.58	166,229,049.00	44.27	26,844,715.00	19.26
TAIWAN	73,350,182.00	22.93	87,764,498.00	23.37	14,414,316.00	19.65
GERMANY	29,313,259.00	9.16	29,729,681.00	7.92	416,422.00	1.42
JAPAN	16,656,746.00	5.21	20,327,978.00	5.41	3,671,232.00	22.04
CANADA	11,070,612.00	3.46	11,957,861.00	3.18	887,249.00	8.01
INDIA	6,173,825.00	1.93	8,928,054.00	2.38	2,754,229.00	44.61
MEXICO	4,652,538.00	1.45	5,700,446.00	1.52	1,047,908.00	22.52
SPAIN	4,678,200.00	1.46	5,153,840.00	1.37	475,640.00	10.17
BRAZIL	3,513,520.00	1.10	4,697,548.00	1.25	1,184,028.00	33.70
UNITED KINGDOM	3,152,190.00	0.99	4,108,877.00	1.09	956,687.00	30.35
KOREA, SOUTH	2,916,429.00	0.91	3,650,933.00	0.97	734,504.00	25.19
SWITZERLAND	3,314,710.00	1.04	3,259,087.00	0.87	-55,623.00	-1.68
ITALY	2,705,633.00	0.85	3,217,886.00	0.86	512,253.00	18.93
ISRAEL	2,645,531.00	0.83	2,978,121.00	0.79	332,590.00	12.57
CZECH REPUBLIC	2,869,660.00	0.90	2,861,519.00	0.76	-8,141.00	-0.28
FRANCE	1,355,502.00	0.42	1,696,976.00	0.45	341,474.00	25.19
HUNGARY	1,325,748.00	0.41	1,663,567.00	0.44	337,819.00	25.48
ARGENTINA	1,628,565.00	0.51	1,551,318.00	0.41	-77,247.00	-4.74
BOSNIA AND HERZEGOVINA	396,139.00	0.12	1,103,065.00	0.29	706,926.00	178.45
FINLAND	1,424,665.00	0.45	1,072,297.00	0.29	-352,368.00	-24.73



Country of Origin	2018 Q1		2019 Q1		Volume Change	
	General CIF Value US\$	%	General CIF Value US\$	%	General CIF Value US\$	%
VIETNAM	316,196.00	0.10	901,243.00	0.24	585,047.00	185.03
SWEDEN	904,307.00	0.28	830,365.00	0.22	-73,942.00	-8.18
NETHERLANDS	885,777.00	0.28	817,990.00	0.22	-67,787.00	-7.65
THAILAND	242,460.00	0.08	614,707.00	0.16	372,247.00	153.53
SLOVAKIA	279,188.00	0.09	532,366.00	0.14	253,178.00	90.68
AUSTRIA	331,298.00	0.10	529,216.00	0.14	197,918.00	59.74
POLAND	196,496.00	0.06	447,975.00	0.12	251,479.00	127.98
LUXEMBOURG	308,390.00	0.10	356,049.00	0.09	47,659.00	15.45
DENMARK	619,624.00	0.19	355,595.00	0.09	-264,029.00	-42.61
BELGIUM	158,940.00	0.05	292,879.00	0.08	133,939.00	84.27
AUSTRALIA	497,553.00	0.16	259,699.00	0.07	-237,854.00	-47.80
IRELAND	347,249.00	0.11	240,012.00	0.06	-107,237.00	-30.88
SLOVENIA	195,514.00	0.06	198,367.00	0.05	2,853.00	1.46
MALAYSIA	120,484.00	0.04	192,218.00	0.05	71,734.00	59.54
PORTUGAL	209,933.00	0.07	122,192.00	0.03	-87,741.00	-41.79
SINGAPORE	166,973.00	0.05	109,703.00	0.03	-57,270.00	-34.30
SIERRA LEONE	0.00	0.00	98,546.00	0.03	98,546.00	0.00
INDONESIA	110,588.00	0.03	97,745.00	0.03	-12,843.00	-11.61
TURKEY	46,821.00	0.01	89,218.00	0.02	42,397.00	90.55
CROATIA	182,784.00	0.06	83,245.00	0.02	-99,539.00	-54.46
PHILIPPINES	79,347.00	0.02	79,818.00	0.02	471.00	0.59
HONG KONG	277,137.00	0.09	75,885.00	0.02	-201,252.00	-72.62
SERBIA	23,659.00	0.01	65,956.00	0.02	42,297.00	178.78
COSTA RICA	189,873.00	0.06	61,714.00	0.02	-128,159.00	-67.50
NORWAY	178,788.00	0.06	59,760.00	0.02	-119,028.00	-66.57
NEW ZEALAND	59,582.00	0.02	37,395.00	0.01	-22,187.00	-37.24
CHILE	0.00	0.00	27,800.00	0.01	27,800.00	0.00
ESTONIA	0.00	0.00	27,187.00	0.01	27,187.00	0.00
ROMANIA	40,549.00	0.01	25,436.00	0.01	-15,113.00	-37.27
UNITED ARAB EMIRATES	73,421.00	0.02	25,132.00	0.01	-48,289.00	-65.77
PAKISTAN	23,465.00	0.01	21,762.00	0.01	-1,703.00	-7.26
GEORGIA	0.00	0.00	20,234.00	0.01	20,234.00	0.00
VENEZUELA	0.00	0.00	20,030.00	0.01	20,030.00	0.00
COLOMBIA	0.00	0.00	19,337.00	0.01	19,337.00	0.00
LITHUANIA	3,171.00	0.00	17,528.00	0.00	14,357.00	452.76
RUSSIA	17,550.00	0.01	10,943.00	0.00	-6,607.00	-37.65
BULGARIA	32,804.00	0.01	10,523.00	0.00	-22,281.00	-67.92
GUINEA	0.00	0.00	10,320.00	0.00	10,320.00	0.00
CAYMAN ISLANDS	0.00	0.00	9,500.00	0.00	9,500.00	0.00
PANAMA	0.00	0.00	8,453.00	0.00	8,453.00	0.00
EL SALVADOR	0.00	0.00	6,825.00	0.00	6,825.00	0.00
KENYA	0.00	0.00	3,978.00	0.00	3,978.00	0.00
LIECHTENSTEIN	2,784.00	0.00	3,674.00	0.00	890.00	31.97
SOUTH AFRICA	143,378.00	0.04	3,620.00	0.00	-139,758.00	-97.48
BELIZE	0.00	0.00	2,576.00	0.00	2,576.00	0.00
PERU	0.00	0.00	2,564.00	0.00	2,564.00	0.00
NIGERIA	30,897.00	0.01	0.00	0.00	-30,897.00	-100.00
PAPUA NEW GUINEA	13,198.00	0.00	0.00	0.00	-13,198.00	-100.00
UKRAINE	12,810.00	0.00	0.00	0.00	-12,810.00	-100.00
GREECE	6,445.00	0.00	0.00	0.00	-6,445.00	-100.00
NIGER	2,733.00	0.00	0.00	0.00	-2,733.00	-100.00
General Total:	319,860,154.00	100.00	375,479,881.00	100.00	55,619,727.00	17.39



Where is the US Primarily Sourcing Hand Tools from?

It should come as no surprise that China is the number one trading partner with the US. Hand tool imports to the US from China increased by \$26,844,715 during the first quarter of 2019, which equates to a 20% increase when compared to imports during the first quarter of 2018. Taiwan, Germany, Japan and Canada follow as the four largest trading partners for both Q1 of 2018 and Q1 of 2019. Taiwan significantly increased its trade on hand tools with the US by \$14,414,316 during the first quarter of 2019. Meanwhile, several European countries decreased their trade with the US during Q1 of 2019. Switzerland, Czech Republic, Finland and Sweden are amongst those European nations that decreased their hand tool trade with the US during the first quarter of 2019.

Obs.: EXPORT INTENTION Figures hold to seasonal adjustments and rounding
Source: U.S. Census Bureau.

Export of Hand Tools from the U.S.

Product HS(6)	2018 Q1		2019 Q1		Volume Change	
	FOB Value US\$	%	FOB Value US\$	%	FOB Value US\$	%
820790 - Interchangeable Tools Others, and Parts Thereof, of Base Metal	56,268,523.00	33.85	55,976,535.00	34.07	-291,988.00	-0.52
820411 - Spanners and Wrenches, Hand-Operated, Non-Adjustable, and Parts Thereof, of Base Metal	35,744,940.00	21.51	35,969,231.00	21.89	224,291.00	0.63
820420 - Socket Wrenches With or Without Handles, Drives and Extensions, and Parts Thereof, of Base Metal	18,303,401.00	11.01	21,123,325.00	12.86	2,819,924.00	15.41
820720 - Dies for Drawing or Extruding Metal, and Parts Thereof, of Base Metal	19,108,941.00	11.50	16,147,569.00	9.83	-2,961,372.00	-15.50
820740 - Tools for Tapping or Threading, and Parts Thereof, of Base Metal	12,184,804.00	7.33	12,166,967.00	7.41	-17,837.00	-0.15
820412 - Spanners and Wrenches, Hand-Operated, Adjustable, and Parts Thereof, of Base Metal	12,845,303.00	7.73	10,662,496.00	6.49	-2,182,807.00	-16.99
820540 - Screwdrivers, and Parts Thereof, of Base Metal	6,962,526.00	4.19	6,921,657.00	4.21	-40,869.00	-0.59
820510 - Drilling, Threading or Tapping Tools, and Parts Thereof, of Base Metal	4,790,141.00	2.88	5,333,930.00	3.25	543,789.00	11.35
General Total:	166,208,579.00	100.00	164,301,710.00	100.00	-1,906,869.00	-1.15

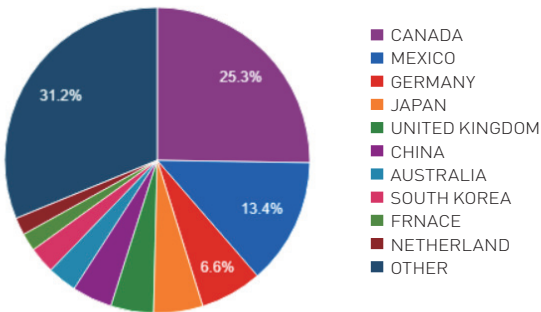
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Hardware & Fastener Components - no.48/2019



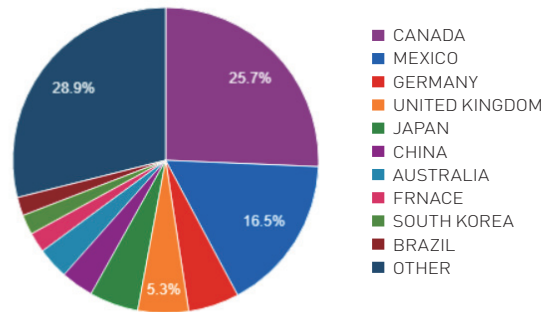
US Exports, Q1 2018, by Country of Destination

Top Country of Destination - 2018 - Q1 - FOB Value US\$



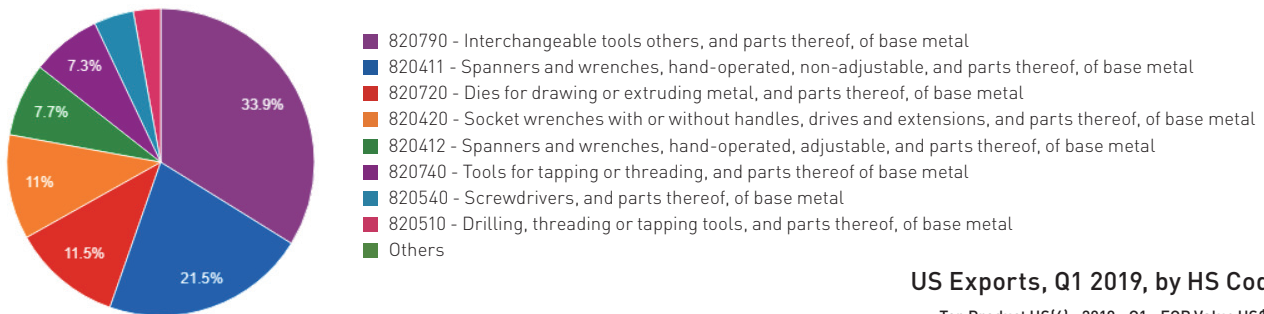
US Exports, Q1 2019, by Country of Destination

Top Country of Destination - 2019 - Q1 - FOB Value US\$



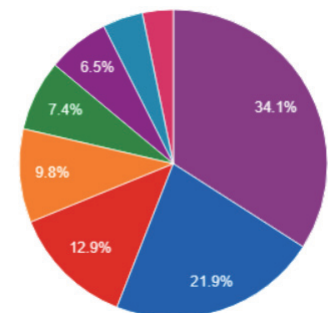
US Export, Q1 2018, by HS Code

Top Product HS(6) - 2018 - Q1 - FOB Value US\$



US Exports, Q1 2019, by HS Code

Top Product HS(6) - 2019 - Q1 - FOB Value US\$



US Exports of Hand Tools – Has There been a Decline in Exports of Domestically Manufactured Hand Tools?

Hand tools exports from the US classified under HS 820420 showed the most notable increase in Q1 of 2019 by comparison to Q1 of 2018. HS 820420 presented an increased value during Q1 of 2019 of \$2,819,924 which translates into a 15% increase. HS codes 820411 and 820510 were the only other classifications of hand tools that showed an increase in Q1 of 2019. Hand tools classified under 820720 and 820412 showed the largest decline in value in Q1 of 2019 when compared to their values in Q1 of 2018. HS 820720 decreased in Q1 of 2019 by \$2,961,372 which is a total decrease of 15%, and 820412 decreased by \$2,182,807 which is a total decrease of nearly 17%. Hand tools classified under 820790, 820740 and 820540 also decreased during the first quarter of 2019. In conclusions, US exports of hand tools decreased in Q1 of 2019 by \$1,906,869.

Exports of Hand Tools from the U.S. to Other Countries

Obs.: EXPORT INTENTION Figures hold to seasonal adjustments and rounding
Source: U.S. Census Bureau.

Country of Destination	2018 Q1		2019 Q1		Volume Change	
	FOB Value US\$	%	FOB Value US\$	%	FOB Value US\$	%
CANADA	41,985,609.00	25.26	42,175,493.00	25.67	189,884.00	0.45
MEXICO	22,189,426.00	13.35	27,155,595.00	16.53	4,966,169.00	22.38
GERMANY	10,891,080.00	6.55	8,851,928.00	5.39	-2,039,152.00	-18.72
UNITED KINGDOM	7,518,373.00	4.52	8,780,431.00	5.34	1,262,058.00	16.79
JAPAN	8,668,253.00	5.22	8,490,422.00	5.17	-177,831.00	-2.05
CHINA	7,057,732.00	4.25	5,661,474.00	3.45	-1,396,258.00	-19.78
AUSTRALIA	5,159,631.00	3.10	5,488,974.00	3.34	329,343.00	6.38
FRANCE	3,129,080.00	1.88	3,502,220.00	2.13	373,140.00	11.92
KOREA, SOUTH	4,671,920.00	2.81	3,446,454.00	2.10	-1,225,466.00	-26.23
BRAZIL	2,594,213.00	1.56	3,222,012.00	1.96	627,799.00	24.20
INDIA	1,594,568.00	0.96	2,765,994.00	1.68	1,171,426.00	73.46
SINGAPORE	3,014,588.00	1.81	2,416,432.00	1.47	-598,156.00	-19.84
NETHERLANDS	3,071,558.00	1.85	2,290,031.00	1.39	-781,527.00	-25.44
PHILIPPINES	1,857,838.00	1.12	2,190,301.00	1.33	332,463.00	17.90
ITALY	2,728,718.00	1.64	2,107,946.00	1.28	-620,772.00	-22.75
BELGIUM	1,885,998.00	1.13	1,617,296.00	0.98	-268,702.00	-14.25
ECUADOR	931,620.00	0.56	1,600,288.00	0.97	668,668.00	71.77
SAUDI ARABIA	827,113.00	0.50	1,528,361.00	0.93	701,248.00	84.78
IRELAND	1,387,404.00	0.83	1,482,526.00	0.90	95,122.00	6.86
CHILE	2,178,230.00	1.31	1,472,540.00	0.90	-705,690.00	-32.40
PERU	1,444,181.00	0.87	1,432,699.00	0.87	-11,482.00	-0.80
SPAIN	1,419,035.00	0.85	1,378,919.00	0.84	-40,116.00	-2.83
POLAND	1,086,569.00	0.65	1,330,926.00	0.81	244,357.00	22.49
EGYPT	99,280.00	0.06	1,257,027.00	0.77	1,157,747.00	1,166.14
SOUTH AFRICA	1,004,017.00	0.60	1,244,898.00	0.76	240,881.00	23.99
THAILAND	704,482.00	0.42	1,133,566.00	0.69	429,084.00	60.91
COLOMBIA	1,740,244.00	1.05	1,117,359.00	0.68	-622,885.00	-35.79
UNITED ARAB EMIRATES	1,079,280.00	0.65	1,098,180.00	0.67	18,900.00	1.75
SWEDEN	760,824.00	0.46	1,055,569.00	0.64	294,745.00	38.74
ARGENTINA	1,078,886.00	0.65	992,014.00	0.60	-86,872.00	-8.05
TAIWAN	1,061,824.00	0.64	940,915.00	0.57	-120,909.00	-11.39
SWITZERLAND	1,053,138.00	0.63	939,317.00	0.57	-113,821.00	-10.81
NORWAY	1,765,734.00	1.06	920,757.00	0.56	-844,977.00	-47.85
ISRAEL	1,548,590.00	0.93	796,164.00	0.48	-752,426.00	-48.59
MALAYSIA	442,334.00	0.27	622,720.00	0.38	180,386.00	40.78
VIETNAM	626,487.00	0.38	622,705.00	0.38	-3,782.00	-0.60
INDONESIA	599,930.00	0.36	619,820.00	0.38	19,890.00	3.32
RUSSIA	743,307.00	0.45	597,935.00	0.36	-145,372.00	-19.56
HONG KONG	571,629.00	0.34	532,702.00	0.32	-38,927.00	-6.81
PANAMA	445,330.00	0.27	515,909.00	0.31	70,579.00	15.85
COSTA RICA	436,203.00	0.26	489,791.00	0.30	53,588.00	12.29
EL SALVADOR	459,094.00	0.28	468,415.00	0.29	9,321.00	2.03
GUATEMALA	964,697.00	0.58	428,157.00	0.26	-536,540.00	-55.62
FINLAND	506,817.00	0.30	421,502.00	0.26	-85,315.00	-16.83
BAHAMAS	191,471.00	0.12	394,868.00	0.24	203,397.00	106.23
NEW ZEALAND	254,661.00	0.15	361,228.00	0.22	106,567.00	41.85
TURKEY	835,759.00	0.50	358,508.00	0.22	-477,251.00	-57.10





Country of Destination	2018 Q1		2019 Q1		Volume Change	
	FOB Value US\$	%	FOB Value US\$	%	FOB Value US\$	%
TRINIDAD AND TOBAGO	567,514.00	0.34	352,275.00	0.21	-215,239.00	-37.93
BELARUS	195,795.00	0.12	350,168.00	0.21	154,373.00	78.84
DOMINICAN REPUBLIC	295,579.00	0.18	330,311.00	0.20	34,732.00	11.75
AUSTRIA	298,366.00	0.18	329,301.00	0.20	30,935.00	10.37
HONDURAS	299,706.00	0.18	286,614.00	0.17	-13,092.00	-4.37
DENMARK	475,793.00	0.29	255,102.00	0.16	-220,691.00	-46.38
FRENCH GUIANA	0.00	0.00	237,855.00	0.14	237,855.00	0.00
BARBADOS	75,826.00	0.05	224,346.00	0.14	148,520.00	195.87
KUWAIT	1,086,745.00	0.65	198,452.00	0.12	-888,293.00	-81.74
CAMBODIA	145,106.00	0.09	175,726.00	0.11	30,620.00	21.10
IRAQ	162,539.00	0.10	168,169.00	0.10	5,630.00	3.46
VENEZUELA	266,481.00	0.16	165,830.00	0.10	-100,651.00	-37.77
BAHRAIN	118,616.00	0.07	157,134.00	0.10	38,518.00	32.47
ALGERIA	58,769.00	0.04	153,333.00	0.09	94,564.00	160.91
CZECH REPUBLIC	197,080.00	0.12	151,526.00	0.09	-45,554.00	-23.11
QATAR	389,229.00	0.23	135,806.00	0.08	-253,423.00	-65.11
OMAN	128,123.00	0.08	126,025.00	0.08	-2,098.00	-1.64
SLOVENIA	94,665.00	0.06	115,157.00	0.07	20,492.00	21.65
GREECE	182,378.00	0.11	106,218.00	0.06	-76,160.00	-41.76
SURINAME	142,132.00	0.09	103,940.00	0.06	-38,192.00	-26.87
NICARAGUA	616,976.00	0.37	100,836.00	0.06	-516,140.00	-83.66
JAMAICA	96,551.00	0.06	92,880.00	0.06	-3,671.00	-3.80
HUNGARY	52,810.00	0.03	88,368.00	0.05	35,558.00	67.33
NIGERIA	460,292.00	0.28	88,156.00	0.05	-372,136.00	-80.85
CONGO (BRAZZAVILLE)	9,647.00	0.01	85,865.00	0.05	76,218.00	790.07
AFGHANISTAN	73,072.00	0.04	84,867.00	0.05	11,795.00	16.14
GUYANA	63,593.00	0.04	69,412.00	0.04	5,819.00	9.15
BULGARIA	20,322.00	0.01	69,237.00	0.04	48,915.00	240.70
ROMANIA	168,001.00	0.10	68,975.00	0.04	-99,026.00	-58.94
BRUNEI	0.00	0.00	68,159.00	0.04	68,159.00	0.00
CUBA	0.00	0.00	58,283.00	0.04	58,283.00	0.00
KAZAKHSTAN	21,830.00	0.01	52,431.00	0.03	30,601.00	140.18
LITHUANIA	18,247.00	0.01	50,814.00	0.03	32,567.00	178.48
PORTUGAL	17,208.00	0.01	49,788.00	0.03	32,580.00	189.33
JORDAN	152,138.00	0.09	49,385.00	0.03	-102,753.00	-67.54
GHANA	8,397.00	0.01	47,008.00	0.03	38,611.00	459.82
SIERRA LEONE	0.00	0.00	44,687.00	0.03	44,687.00	0.00
MOROCCO	40,700.00	0.02	43,432.00	0.03	2,732.00	6.71
EQUATORIAL GUINEA	0.00	0.00	41,323.00	0.03	41,323.00	0.00
GABON	21,861.00	0.01	37,786.00	0.02	15,925.00	72.85
UKRAINE	143,758.00	0.09	36,822.00	0.02	-106,936.00	-74.39
BELIZE	57,634.00	0.03	34,973.00	0.02	-22,661.00	-39.32
LATVIA	53,907.00	0.03	32,905.00	0.02	-21,002.00	-38.96
LUXEMBOURG	41,118.00	0.02	30,137.00	0.02	-10,981.00	-26.71
TUNISIA	11,551.00	0.01	29,396.00	0.02	17,845.00	154.49
ANTIGUA AND BARBUDA	37,734.00	0.02	25,683.00	0.02	-12,051.00	-31.94
MONGOLIA	46,946.00	0.03	25,401.00	0.02	-21,545.00	-45.89
LIBYA	47,273.00	0.03	25,000.00	0.02	-22,273.00	-47.12
ARUBA	18,979.00	0.01	23,368.00	0.01	4,389.00	23.13
PARAGUAY	21,600.00	0.01	21,757.00	0.01	157.00	0.73
SLOVAKIA	93,536.00	0.06	18,506.00	0.01	-75,030.00	-80.22
CAMEROON	15,312.00	0.01	17,035.00	0.01	1,723.00	11.25
ST VINCENT AND THE GRENADINES	3,500.00	0.00	16,447.00	0.01	12,947.00	369.91
CONGO (KINSHASA)	0.00	0.00	15,945.00	0.01	15,945.00	0.00
BOLIVIA	722,746.00	0.43	15,230.00	0.01	-707,516.00	-97.89
BRITISH VIRGIN ISLANDS	31,134.00	0.02	13,708.00	0.01	-17,426.00	-55.97
KENYA	0.00	0.00	13,291.00	0.01	13,291.00	0.00
TURKS AND CAICOS ISLANDS	6,500.00	0.00	11,742.00	0.01	5,242.00	80.65
ETHIOPIA	494,838.00	0.30	11,619.00	0.01	-483,219.00	-97.65
CYPRUS	0.00	0.00	11,614.00	0.01	11,614.00	0.00

Country of Destination	2018 Q1		2019 Q1		Volume Change	
	FOB Value US\$	%	FOB Value US\$	%	FOB Value US\$	%
FRENCH POLYNESIA	0.00	0.00	9,897.00	0.01	9,897.00	0.00
FIJI	3,992.00	0.00	9,387.00	0.01	5,395.00	135.15
ANGOLA	9,236.00	0.01	9,220.00	0.01	-16.00	-0.17
LIBERIA	38,861.00	0.02	8,986.00	0.01	-29,875.00	-76.88
PAKISTAN	57,462.00	0.03	8,716.00	0.01	-48,746.00	-84.83
CROATIA	30,846.00	0.02	7,519.00	0.00	-23,327.00	-75.62
ICELAND	19,771.00	0.01	6,943.00	0.00	-12,828.00	-64.88
GRENADA	0.00	0.00	6,806.00	0.00	6,806.00	0.00
CURACAO	47,170.00	0.03	6,577.00	0.00	-40,593.00	-86.06
BERMUDA	0.00	0.00	6,413.00	0.00	6,413.00	0.00
MADAGASCAR	0.00	0.00	6,360.00	0.00	6,360.00	0.00
HAITI	27,504.00	0.02	6,161.00	0.00	-21,343.00	-77.60
AZERBAIJAN	258,823.00	0.16	6,105.00	0.00	-252,718.00	-97.64
CAYMAN ISLANDS	30,461.00	0.02	5,513.00	0.00	-24,948.00	-81.90
SRI LANKA	81,434.00	0.05	5,250.00	0.00	-76,184.00	-93.55
TURKMENISTAN	4,828.00	0.00	4,988.00	0.00	160.00	3.31
NEW CALEDONIA	0.00	0.00	4,196.00	0.00	4,196.00	0.00
SINT MAARTEN	15,207.00	0.01	3,995.00	0.00	-11,212.00	-73.73
DJIBOUTI	18,958.00	0.01	3,064.00	0.00	-15,894.00	-83.84
YEMEN	0.00	0.00	2,914.00	0.00	2,914.00	0.00
CHAD	0.00	0.00	2,671.00	0.00	2,671.00	0.00
URUGUAY	58,016.00	0.03	2,606.00	0.00	-55,410.00	-95.51
SERBIA	0.00	0.00	2,576.00	0.00	2,576.00	0.00
MARSHALL ISLANDS	185,000.00	0.11	0.00	0.00	-185,000.00	-100.00
PAPUA NEW GUINEA	33,670.00	0.02	0.00	0.00	-33,670.00	-100.00
MONTENEGRO	26,658.00	0.02	0.00	0.00	-26,658.00	-100.00
BANGLADESH	19,612.00	0.01	0.00	0.00	-19,612.00	-100.00
LEBANON	18,662.00	0.01	0.00	0.00	-18,662.00	-100.00
ZAMBIA	13,007.00	0.01	0.00	0.00	-13,007.00	-100.00
COTE D'IVOIRE	8,793.00	0.01	0.00	0.00	-8,793.00	-100.00
MALTA	8,155.00	0.00	0.00	0.00	-8,155.00	-100.00
MONTERRAT	7,591.00	0.00	0.00	0.00	-7,591.00	-100.00
ST LUCIA	7,589.00	0.00	0.00	0.00	-7,589.00	-100.00
DOMINICA	7,320.00	0.00	0.00	0.00	-7,320.00	-100.00
TANZANIA	5,551.00	0.00	0.00	0.00	-5,551.00	-100.00
MALDIVES	4,708.00	0.00	0.00	0.00	-4,708.00	-100.00
SENEGAL	3,724.00	0.00	0.00	0.00	-3,724.00	-100.00
MAURITANIA	3,638.00	0.00	0.00	0.00	-3,638.00	-100.00
NIGER	3,584.00	0.00	0.00	0.00	-3,584.00	-100.00
MACEDONIA	3,482.00	0.00	0.00	0.00	-3,482.00	-100.00
BURKINA FASO	2,852.00	0.00	0.00	0.00	-2,852.00	-100.00
SUDAN	2,780.00	0.00	0.00	0.00	-2,780.00	-100.00
MALAWI	2,726.00	0.00	0.00	0.00	-2,726.00	-100.00
General Total:	166,208,579.00	100.00	164,301,710.00	100.00	-1,906,869.00	-1.15



Who is the US Exporting Hand Tools to?

Canada and Mexico remain the two largest US trading partners in terms of hand tool exports. US exports of hand tools to Canada increased in Q1 of 2019 by \$189,884, while exports to Mexico increased by \$4,966,169 during Q1 of 2019. US exports of hand tools to Germany and Japan decreased in Q1 of 2019 by comparison to Q1 of 2018. While China may be the number one trading partner for US imports of hand tools, it ranks as the 6th largest trading partner for US exports of hand tool. US exports to China decreased by nearly 20% in Q1 of 2019 when compared to Q1 of 2018. Similarly, US exports to South Korea also showed a decrease in Q1 of 2019 by 26%.

The Future of US Imports and Exports of Hand Tools

The geopolitical climate has shown to be very unstable with the current US administration, particularly when it comes to trade. Considering the first quarter of 2019, US imports of hand tools seem to have increased by \$55,619,727 while US exports of hand tools have decreased by \$1,906,869. The future of hand tool imports and exports is unpredictable judging from the recent instability of steel tariffs. If tariffs continue to increase for China imports to the US, or if high tariffs begin to appear for another one of the major US trading partners, US importers will need to reconsider their foreign suppliers. Only time will tell if tariff changes will impact the hand tool market in the US. □