

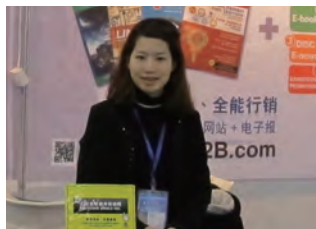
Exhibitions Review (Jan.-Jun. 2014)

展後報導 (2014 1月~6月)

compiled by Fastener World Inc.

Ningbo International Fasteners, Components and Manufacturing Equipment Exhibition

The show was held at Expo Ningbo during March 1-3, 2014. According to the organizer's statistics, over 30 fastener companies in Ningbo have annual revenues breaking RMB 100 million and fastener makers above the scale amount to 168 companies. Ningbo's fastener industry is growing mature, accounting for 27% of the total fastener production value in China. This exhibition has gradually adjusted its exhibit proportion to be "70% for manufacturing equipment, 20% for components, and 10% for fasteners," attracting Ningbo fastener makers to visit and procure. Taiwanese exhibitors included Jern Yao, Chun Zu, Gwo Lian, Chien Tsai, Chin Chan, Teng Yi, and Jin Chi. Mainland Chinese exhibitors included Ningbo Anchor Fasteners Industrial, Zhong Bing, Ningbo Haixin Machinery, Ningbo Sijin Machinery, Ningbo Tengong, and Ningbo Zhenhai Hexin Standard Parts.



KyivBuild

KyivBuild, for building materials, tools, hardware, and so on, given from March 4th (Tue.) to March 6th (Thu.), ended safely with a successful result. The venue located at the left bank of River Dnieper gathered over 240 global manufacturers and suppliers for building materials and hardware, including joint national groups from Belarus, Germany, Greece, and China, as well as other companies from Bulgaria, UK, Spain, Italy, UAE, Poland, Portugal, Russia, Slovakia, Taiwan, Turkey, France, Czech, South Korea, and domestic Ukraine. The data released by the organizer show that more than 16,900 industry professionals came to participate in the show in 2013. This year, though with the influence of external economic and political factors, the passion of buyers being part of the show was still lively and strong, which was a sign of great relief to the exhibitors from other countries.



Fastener Fair Mexico

This was the first event dedicated to the fastener industry held in Banamex Exhibition Center of Mexico City. Mexico's manufacturing focuses mainly on automobiles, electronics, chemicals, iron & steel, mining, and consumer durables, and the demand for fasteners is increasing very fast. The show drew 142 exhibitors from Mexico, Germany, India, USA, Taiwan, Spain, Canada, Italy, China, Brazil, Panama, and Indonesia. A great number of companies from Europe and USA, making use of the geographic advantage, were also active in entering the local market. Taiwanese exhibitors included Gem International, Kind-Auspice, Home Soon, Feng Pei, Fang Sheng, Diing Sen, Dunfa, Chien Tsai, Filrox, Angelray, Yi Chun, Jet Fast, Hung Li (Hurm Yieh), Chun Yu, Panther T&H, Wang Cheng, Channg Chin, Midas, A-Plus, Jinn Her, and Gofast also became the focus of local buyers.



International Hardware Fair Cologne

The show was held on March 9th-12th, 2014. 2,783 exhibitors from 53 countries presenting their new and innovative products from Tools, Industrial Supply, Fasteners & Fixings, and Fittings and so forth were present in the exhibition space of 142,000 square meters, which was a 4.5 percent increase in scale compared to the 2012 event. It attracted around 50,000 trade visitors (2012: 53,500) from 136 (2012: 132) countries, of which around 63 percent came from abroad. According to the visitor survey, nearly 73 percent of the interviewees were involved in procurement decisions, and among them 44 percent were decision makers. 79 percent of the visitors were very satisfied with the products exhibited in the fair. The next edition will be held from 6 to 9 March, 2016.



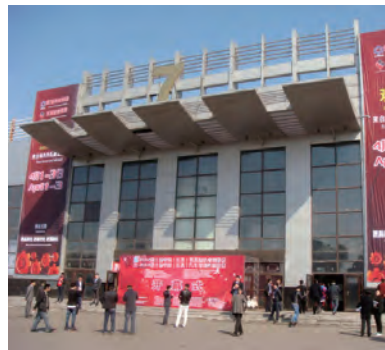
Chongqing Fasteners Spring & Equipment Exhibition

The 14th edition was held at Chongqing International Exhibition Center during March 27-29, 2014. Chongqing Fastener Industry Association teamed up with 30 corporate owners to attend this event, and discussed business and exchanged techniques with exhibitors, connecting Chongqing fastener industry with local and foreign technology. Other visiting groups from the Society of Automotive Engineers of Chongqing, Chang'an Automobile Group, Chongqing Haier Industrial Park, Chongqing Dazu Industrial Park, and Luohuang Industrial Park also attended this event. Visitor count was 38 thousand people, including 17 thousand professional visitors. This show provided the platform to expand business in western China.



Changchun International Equipment Manufacturing Exposition & International Automobile Parts Exposition

The 7th International Equipment Manufacturing Exposition and 10th International Automobile Parts Exposition unveiled in Changchun during April 1-3, 2014. This was the largest equipment manufacturing fair in Northeast China. The floor area was 30 thousand square meters and could accommodate 580 exhibitors and over 1,200 booths. The fair demonstrated CNC lathes, metal work, hardware tools, plastic machinery, industrial automated control, automotive components and related parts. Contents of the equipment manufacturing fair were sorted and presented in accordance with industry categories to provide industry personnel, especially the growing SMEs, with one-stop shopping convenience. Taiwanese exhibitors were Parker Store Fluid, Gem Year, Patta International Ltd, and Fastener World Inc.



DesignBUILD Melbourne

The 3-day event launched during April 2-4, 2014 and attracted 186 exhibiting companies from 10 nations. Taiwanese exhibitors were Dom-

ma Metal, Bi-Mirth, Din Tsung, Wattson, and Flying-High International. Most of the onsite buyers were local builders and end-users. A small portion of major screw distributors and builders demanding large volume of construction fasteners



were present, too. The show was divided into: Project Next Zone, New Products Zone, Industry Trends Zone, Business Discussion Zone, etc. The New Product Zone showcased 16 most characteristic and latest products. At the end of the hallway visitors could vote for their favorite products, and this activity made the show more interactive. For making buyers more willing to place orders, the show allowed buyers to not just procure but also experience and use the products. Furthermore, the organizer held seminars to prompt interaction and exchange among professionals.

Fastener Fair Hannover

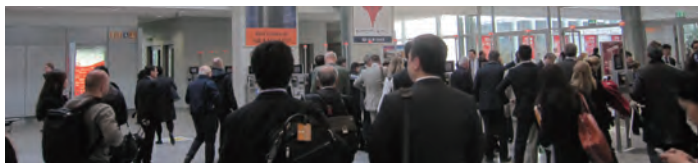
Given during April 08-10 at Hannover Messe, the 2nd edition successfully came to a perfect closure. About 240 exhibitors from 29 countries participated this year. Exhibitors were from China (73), Taiwan (37), Germany (30), Italy (22), with other exhibitors from UK, Spain, France, Portugal, the Netherlands, Belgium, Switzerland, Denmark, Norway, Austria, Czech, Poland, Croatia, Slovenia, Bulgaria, Ukraine, Turkey, S. Korea, India, Japan, Vietnam, Malaysia, Israel, Philippines, and Pakistan. The venue gathered several equipment manufacturers and distributors to showcase world-renowned fasteners and other products of high technical level. Taiwanese exhibitors were China Pneumatic, Chia-Li, Master United, Fivetech, Bright Year, Ji Li Deng, Bi-Mirth, Zyh Yin, Home Soon, Easylink, L&W, KOT, Changing Sun Metal, Special Rivets, Boltun, Chun Yu, ABS Metal, Filrox, Chee How, Zonbix, Renetsaf, Brilliant Engineering, Hsin Yu, Shin Jaan, Wan Iuan, Patta, Fontec, Long G, Action Tools, Hong Deh, Karat, and so on.





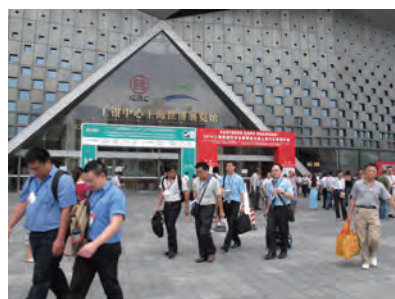
Wire Düsseldorf

It was held during April 7-11 at Düsseldorf Fairgrounds and is held every two years. The 5-day event attracted 72,000 visitors from 104 nations, as well as over 2,500 exhibitors. Over 1,300 were wire companies from 54 nations, and over 1,200 were tube companies from 47 nations. Exhibitors were mainly from Germany, UK, Italy, USA, India, Turkey, Spain, Sweden, Switzerland, S. Korea, Netherlands, France, Austria, Belgium, and Taiwan. Fastener Technology zone was located at Hall 15, where more than 130 fastener machinery, inspection equipment, and mold companies assembled, including Taiwanese companies like Chun Zu, San Shing, Jern Yao, and Chien Tsai, as well as other international companies like NAKASHIMADA, NEDSCHROEF, SALA PUNZONIA ASIA, NATIONAL MACHINERY, SACMA, SAKAMURA, and HYODONG. The next edition will be held at the same venue during April 4-8, 2016.



Fastener Fair Russia

The 2nd edition was relocated to All Russian Exhibition Centre (VVC) in Moscow. 131 exhibitors from China, Italy, France, Taiwan, Turkey, Russia, Germany, Hungary, India, Netherlands, South Korea, UK, Denmark, and Belarus gathered together under one roof. The largest delegation of exhibitors was from local Russia. Diversified exhibits and service included finished/semi-finished screws, fastening tools, machining stations/technology, manufacturing machines, surface treatment, heat treatment, and so on. It also offered a remarkable chance for interaction within the industry. Well-known companies like Sacma, Ambrovit, Bossard, Böllhoff and MMK-Metiz, etc. came to exhibit, while Chee How, Pro-Path, Bi-Mirth, Panther T&H, Chia-Li, Angelray, A-Plus, Alex Screw, S&T, and Fastener World were also present in Taiwan Pavilion. In addition to finished products, machinery suppliers were also the focus of many Russian buyers. The next show will be given in March 24-26, 2015 in St. Petersburg.



Fastener Expo Shanghai

Claiming to be "the largest fastener show in Asia with business opportunities", Fastener Expo Shanghai took place again at Shanghai World Expo Exhibition & Convention Center during June 19-21. It has been the 5th anniversary of the show in 2014 since it was first given. Products in focus included fasteners, wire, rods, forming & forging technology, threading machines, inspection equipment, molds & dies, stamping parts, and machining parts. The exhibition with potential business opportunities attracted 656 exhibitors from China, Germany, India, Israel, Japan, South Korea, Taiwan, and USA. In Taiwan Pavilion were Unipack, Hsiung Yu, Chian Yung, Uni-Protech, Yang Yi, Wing Tone, Minsun, Topgo, Yi Chun, and Fontec.

M-Tech Tokyo

The 18th edition took place in Tokyo Big Sight during June 25-27, 2014, gathering 47 prefectures of Japan and 16 overseas countries, as well as Taiwanese exhibitors including Chun Yu, Wa Tai, and Hong Deh Bao. The hallways were packed with inquiring people especially when time approached to noon. The scale of "Manufacturing World 2014 Japan" expanded to 2,100 exhibitors and 80,608 visitors, and a venue area equivalent to 4.8 Tokyo Domes. The exhibitors of "M-Tech Tokyo", one of the shows of "Manufacturing World", accounted for 1,430 companies, most of which are SMEs. That is over half of the total exhibitor count! Those Japanese exhibitors were here to grab a lion's share of domestic and overseas business opportunity. □

